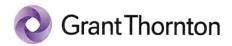
Consolidated Financial Statements **January 31, 2022** (expressed in Eastern Caribbean dollars)



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#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of St. Kitts Nevis Anguilla Trading and Development Company Limited

#### **Opinion**

We have audited the consolidated financial statements of **St. Kitts Nevis Anguilla Trading and Development Company Limited** and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at January 31, 2022, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

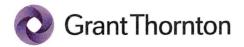
In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at January 31, 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



#### **Key Audit Matters** ...continued

#### (a) Loans to customers

Description of the Matter

As at January 31, 2022, loans to customers amounted to \$116,980,515, net of allowance for impairment of \$2,842,378 and represents 26% of the Group's total assets.

The allowance for impairment of loans to customers is considered to be a matter of significance, as it requires the application of critical management judgement and use of subjective estimates in determining the amount of impairment losses that are required to be recognised in the consolidated financial statements. These judgment and estimates are disclosed in the Group's accounting policies in Note 4 to the consolidated financial statements.

The Group used the expected credit loss (ECL) model in determining impairment of their loans to customers. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, the associated loss ratio and of default correlation between counterparties. Furthermore, the Group incorporated forward-looking information into the assessment of whether the credit risk of an instrument has increased significantly from its initial recognition to the measurement of ECL. The Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables, credit risk and credit losses.

The disclosures relating to the allowance for impairment of loans to customers, and the related credit risk are included in Notes 5 and 10 to the consolidated financial statements.

How the Matter was addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the adequacy of the allowance for impairment of loans to customers, which was considered to be a significant risk, included the following:

- Obtained an understanding of the Group's credit policy and loan impairment process;
- Tested the controls over the approval, recording and monitoring of loans to customers, loan classification into stages and calculation and recognition of the allowance for impairment;
- Verified that the loans to customers are allocated to the appropriate stage, and challenging the
  criteria used to categorize loans to stage 1, 2 or 3 in accordance with the impairment requirements
  of IFRS 9;
- Evaluated the inputs and assumptions, as well as the formulas used in the development of the ECL
  model for the loan portfolio. This includes assessing the appropriateness of design of the ECL
  impairment model and formula used in determining the expected credit losses; and



#### **Key Audit Matters** ...continued

#### (a) Loans to customers ... continued

How the Matter was addressed in the Audit ...continued

 Assessed the borrowers' repayment abilities by examining payment history for selected accounts, macro-economic factors and collateral values.

#### (b) Valuation of insurance liabilities

#### Description of the Matter

As at January 31, 2022, the insurance liabilities of the Group amounted to \$23,031,067. The valuation of insurance liabilities involves significant management judgment in the use of assumptions. The valuation also requires the assistance of an external actuary whose calculation depends on certain assumptions such as mortality, lapses, management expenses, investment income and others, which could have a material impact on the results. Thus, we considered this as a key audit matter. The disclosures related to insurance liabilities are included in Notes 4, 6 and 20 to the consolidated financial statements.

How the Matter was addressed in the Audit

We reviewed the scope, bases, methodology and results of the work performed by the Group's external actuary. We also considered the external actuary's professional qualifications, independence and objectivity. We tested the appropriateness of the data provided by the Group to the external actuary and determined its adequacy and appropriateness. We evaluated the external actuary's findings in relation to the valuation of the insurance liabilities presented in the consolidated financial statements.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements ... continued

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Jefferson E. Hunte.

Chartered Accountants November 24, 2022

Grant Thornton

Basseterre, St. Kitts

# St. Kitts Nevis Anguilla Trading and Development Company Limited Consolidated Statement of Financial Position

**As at January 31, 2022** 

(expressed in Eastern Caribbean dollars)		
	2022	2021
Assets	*	\$
Current assets		
Cash and cash equivalents (note 8)	25,577,449	22,455,150
Investment securities (note 9)	94,159,163	80,804,235
Loans to customers (note 10)	22,920,483	22,261,814
Receivables (note 11)	12,047,847	10,573,831
Reinsurance assets (note 20) Due from related parties (note 14)	7,639,088 1,706,322	8,174,453 1,291,885
Inventories (note 12)	47,828,787	40,034,976
Prepayments and other current assets (note 13)	5,151,005	5,940,656
Income tax recoverable (note 23)	60,294	86,502
Assets included in disposal group (note 15)	256,052	380,954
Total current assets	217,346,490	192,004,456
Non-current assets		
Investment securities (note 9)	8,994,436	15,826,180
Loans to customers (note 10)	94,060,032	87,509,432
Receivables (note 11)	5,620,305	6,340,706
Investment in associates (note 16)	12,705,792	11,548,151
Property, plant and equipment (note 17)	94,142,436	102,448,249
Intangible assets (note 18) Deferred tax asset (note 23)	233,736 442,597	379,352 303,473
Assets included in disposal group (note 15)	16,294,930	17,567,388
Total non-current assets	232,494,264	241,922,931
Total assets	449,840,754	433,927,387
	442,040,734	+33,721,301
Liabilities		
Current liabilities		
Borrowings (note 19)	35,110,856	30,336,953
Insurance liabilities (note 20) Customers' deposits (note 21)	23,031,067 135,381,615	20,177,159 127,225,843
Accounts payable and other liabilities (note 22)	40,921,104	40,199,423
Income tax payable (note 23)	1,713,977	1,139,265
Due to related parties (note 14)	381,892	4,000
Liabilities included in disposal group (note 15)	598,831	639,392
Total current liabilities	237,139,342	219,722,035
Non-current liabilities		
Borrowings (note 19)	4,616,563	5,953,189
Customers' deposits (note 21)	6,070,691	8,669,920
Accounts payable and other liabilities (note 22)	1,977,917	1,885,887
Deferred tax liability (note 23)	6,176,169	5,785,796
Total non-current liabilities	18,841,340	22,294,792
Total liabilities	255,980,682	242,016,827

Consolidated Statement of Financial Position ... continued

As at January 31, 2022

(expressed in Eastern Caribbean dollars)

(expressed in Eastern Carlobean donars)		
	2022 \$	2021 \$
Shareholders' equity Share capital (note 24) Other reserves (note 25) Retained earnings	52,000,000 64,611,163 72,242,550	52,000,000 65,170,378 70,068,531
	188,853,713	187,238,909
Non-controlling interests	5,006,359	4,671,651
Total shareholders' equity	193,860,072	191,910,560
Total liabilities and shareholders' equity	449,840,754	433,927,387

The accompanying notes are an integral part of these consolidated financial statements.

Approved for issue by the Board of Directors on November 24, 2022.

Chairman

Moutza Boury.

Consolidated Statement of Income

For the year ended January 31, 2022

(expressed in Eastern Caribbean dollars)		
	2022 \$	2021 \$
Revenue (note 26)	108,804,975	115,709,704
Cost of sales	(80,945,651)	(86,386,853)
Gross profit	27,859,324	29,322,851
Net interest income (note 32) Net underwriting income Other income (note 27)	8,072,199 5,958,442 9,159,734	8,639,256 5,950,560 11,460,622
Operating income before operating expenses	51,049,699	55,373,289
Operating expenses Employee costs (note 28) General and administrative (note 29) Depreciation and amortisation (note 30) Loss on liquidation of a subsidiary (note 15)	(21,534,157) (15,138,651) (4,706,308) (165,107)	(20,684,411) (15,386,412) (4,948,581)
	(41,544,223)	(41,019,404)
Operating profit	9,505,476	14,353,885
Share of income of associated companies (note 16)	777,125	929,846
Finance charges (note 31)	(3,184,102)	(3,597,983)
Profit before income tax from continuing operations	7,098,499	11,685,748
Profit before income tax from continuing operations attributable to: Parent company Non-controlling interests	6,716,744 381,755	11,225,417 460,331
	7,098,499	11,685,748
Income tax expense (note 23)	(3,205,740)	(2,526,882)
Profit for the year from continuing operations	3,892,759	9,158,866
Profit/(loss) for the year from discontinued operations (note 15)	888,354	(718,521)
Profit for the year	4,781,113	8,440,345
Profit for the year attributable to: Parent company Non-controlling interests	4,426,793 354,320	8,007,277 433,068
	4,781,113	8,440,345
Earnings per share Basic and diluted per share (note 33)	0.085	0.154

Consolidated Statement of Comprehensive Income

For the year ended January 31, 2022

(expressed in Eastern Caribbean dollars)		
	2022 \$	2021 \$
Profit for the year	4,781,113	8,440,345
Other comprehensive income:		
Item that will not be reclassified subsequently to profit or loss		
Share in associated companies' other comprehensive income (note 16) Fair value (losses)/gains on investment securities (note 9)	630,516 (82,117)	13,435
Total comprehensive income for the year	5,329,512	8,453,780
Total comprehensive income for the year attributable to: Parent company Non-controlling interests	4,994,804 334,708	8,047,897 405,883
	5,329,512	8,453,780

Consolidated Statement of Changes in Shareholders' Equity

For the year ended January 31, 2022

(expressed in Eastern Caribbean dollars)

<u>-</u>	Parent company			<b>N</b> 7		
	Share capital \$	Other reserves	Retained earnings \$	Subtotal \$	Non- controlling interests \$	Total \$
Balance at January 31, 2020	52,000,000	65,124,831	62,066,181	179,191,012	4,265,768	183,456,780
Comprehensive income						
Profit for the year	_	_	8,007,277	8,007,277	433,068	8,440,345
Transfer to reserve fund (note 25)	_	544,226	(544,226)	_	_	_
Transfer to retained earnings (note 25)	_	(66,833)	66,833	_	_	_
Revaluation surplus transfer to retained earnings (note 25)	_	(472,466)	472,466	_	_	_
Other comprehensive income						
Fair value gains on investment securities (note 9)		40,620		40,620	(27,185)	13,435
Balance at January 31, 2021	52,000,000	65,170,378	70,068,531	187,238,909	4,671,651	191,910,560
Comprehensive income						
Profit for the year	_	_	4,426,793	4,426,793	354,320	4,781,113
Transfer to reserve fund (note 25)	_	654,091	(654,091)	_	_	_
Transfer from retained earnings (note 25)	_	141,462	(141,462)	_	_	_
Revaluation surplus transfer to retained earnings (note 25)	_	(1,922,779)	1,922,779	_	_	_
Other comprehensive income						
Fair value losses on investment securities (note 9)	_	(62,505)	_	(62,505)	(19,612)	(82,117)
Share in associated companies' other comprehensive income		500 W4 5		(20.51)		500 F1 5
(note 16)	_	630,516	_	630,516	_	630,516
Transaction with owners						
Dividends (note 24)	_	_	(3,380,000)	(3,380,000)	_	(3,380,000)
Balance at January 31, 2022	52,000,000	64,611,163	72,242,550	188,853,713	5,006,359	193,860,072

# St. Kitts Nevis Anguilla Trading and Development Company Limited Consolidated Statement of Cash Flows

## For the year ended January 31, 2022

(expressed in Eastern Caribbean dollars)	2022	2021
	\$	\$
Cash flows from operating activities		
Profit before income tax from continuing operations Items not affecting cash:	7,098,499	11,685,748
Interest expense	6,947,564	7,350,295
Depreciation and amortisation	5,140,075	5,928,102
Impairment losses of receivables	876,850	528,171
Loss on liquidation of a subsidiary	165,107	_
Impairment losses of loans to customers, net	21,263	518,701
Impairment (recoveries)/losses of investment securities	(94,901)	371,796
Gains on disposals of property and equipment	(295,873)	(1,613,276)
Dividend income	(342,974)	(198,549)
Share of income of associated companies	(777,125)	(929,846)
Interest income	(12,683,010)	(12,977,566)
Cash flows from operations before changes in operating assets and		
liabilities	6,055,475	10,663,576
(Increase)/decrease in loans to customers	(6,847,264)	2,604,391
(Increase)/decrease in receivables	(1,683,843)	3,900,598
Decrease in reinsurance assets	535,365	863,517
(Increase)/decrease in due from related parties	(414,437)	256,864
(Increase)/decrease in inventories	(7,793,811)	6,634,224
Decrease in prepayments and other assets	789,651	817,872
Increase/(decrease) in insurance liabilities	2,853,908	(3,411,331)
Increase in customers' deposits	5,411,300	12,397,542
Increase/(decrease) in accounts payable and other liabilities	948,271	(15,085,912)
Increase/(decrease) in due to related parties	377,892	(85,805)
Net cash generated from operating activities before interest receipts		
and payments and tax	232,507	19,555,536
Interest received	9,739,767	10,705,908
Taxes paid	(2,300,733)	(1,758,072)
Interest paid	(4,777,408)	(4,558,945)
Net cash from operating activities from continuing operations Net cash from operating activities from discontinued operations (note 15)	2,894,133 44,311	23,944,427 276,953
•		
Net cash from operating activities	2,938,444	24,221,380

Consolidated Statement of Cash Flows ...continued

For the year ended January 31, 2022

(expressed in Eastern Caribbean dollars)	2022 \$	2021 \$
Cash flows from investing activities	C 002 042	4.000.552
Proceeds from disposals of property and equipment Interest received	6,083,942 2,180,999	4,080,552 1,718,799
Dividends received	2,180,999 592,974	948,549
Purchase of intangible assets	(166,656)	(128,392)
Purchase of property, plant and equipment	(2,310,059)	(2,952,364)
Purchase of investment securities, net	(6,131,424)	(16,117,799)
Net cash from/(used in) investing activities from continuing operations Net cash from/(used in) investing activities from discontinued operations	249,776	(12,450,655)
(note 15)	2,151,003	(24,100)
Net cash from/(used in) investing activities	2,400,779	(12,474,755)
Cash flows from financing activities		
Proceeds from /(repayments of) borrowings, net	3,262,801	(5,841,586)
Interest paid on lease liabilities	(97,839)	(103,902)
Repayments of lease liabilities, net	(124,651)	(118,588)
Interest paid on borrowings	(1,927,074)	(2,526,337)
Dividends paid (note 24)	(3,380,000)	
Net cash used in financing activities from continuing operations Net cash used in financing activities from discontinued operations	(2,266,763)	(8,590,413)
Net cash used in financing activities	(2,266,763)	(8,590,413)
Net increase in cash and cash equivalents	3,072,460	3,156,212
Cash and cash equivalents at beginning of year	22,686,323	19,530,111
Cash and cash equivalents at end of year	25,758,783	22,686,323
Represented by:		
Cash and cash equivalents (note 8) Cash under assets included in disposal group (note 15)	25,577,449 181,334	22,455,150 231,173
Cash and cash equivalents at end of year	25,758,783	22,686,323

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 1 Nature of operations

St. Kitts Nevis Anguilla Trading and Development Company Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") are engaged in the business of general trading, general services, vehicle sales, auto and equipment rental, hire purchase financing, insurance, consumer and mortgage financing, travel agency, real estate development and shipping.

# 2 General information, statement of compliance with International Financial Reporting Standards (IFRS) and going concern assumption

The Company was incorporated on January 8, 1973 as a public limited company under the Companies Act Chapter 335 of the Laws of St. Kitts and Nevis. The registered office of the Company is situated at Fort Street, Basseterre, St. Kitts. The Company's shares are listed on the Eastern Caribbean Securities Exchange.

The accompanying consolidated financial statements are the financial statements of the Group and have been prepared in accordance with IFRS and International Financial Reporting Interpretations Committee (IFRIC) interpretations as issued by the International Accounting Standards Board (IASB). The consolidated financial statements have been prepared under the historical cost basis, as modified by the revaluation of land and buildings and financial assets at fair value through other comprehensive income. The measurement bases are fully described in the summary of accounting policies. The consolidated financial statements have been prepared under the assumption that the Group operates on a going concern basis.

#### 3 New or revised standards or interpretations

New standards and amendments to standards effective for the financial year beginning February 1, 2021

Certain new standards, interpretations and amendments to existing standards have been published that became effective during the current financial year. The Group has assessed the relevance of all such new interpretations and amendments as follows:

- COVID 19 Related Rent Concessions (Amendment to IFRS 16); and
- Interest Rate Benchmark Reform Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7 and IFRS 16).

These amendments do not have significant impact on these consolidated financial statements and therefore the disclosures have not been made. Accordingly, the Group has made no changes to its accounting policies in 2022.

# Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group

At the date of authorisation of these consolidated financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Group. Information on those expected to be relevant to the Group's consolidated financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted for the first period beginning on or after the effective date of the pronouncement. New standards, amendments and Interpretations not adopted in the current year have not been disclosed as they are not expected to have a material impact on the Group's consolidated financial statements.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 3 New or revised standards or interpretations ... continued

Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group ...continued

IFRS 17, Insurance Contracts (effective from January 1, 2023)

IFRS 17 was issued in May 2017 as replacement for IFRS 4, *Insurance Contracts*. It requires a current measurement model where estimates are re-measured each reporting period. Contracts are measured using the building blocks of:

- discounted probability-weighted cash flows;
- an explicit risk adjustment; and
- a contractual service margin ("CSM") representing the unearned profit of the contract which is recognised as revenue over the coverage period.

The standard allows a choice between recognising changes in discount rates either in the profit or loss or directly in other comprehensive income. The choice is likely to reflect how insurers account for their financial assets under IFRS 9.

An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.

There is a modification of the general measurement model called the 'variable fee approach' for certain contracts written by life insurers where policyholders share in the returns from underlying items. When applying the variable fee approach the entity's share of the fair value changes of the underlying items is included in the contractual service margin. The results of insurers using this model are therefore likely to be less volatile than under the general model. The new rules will affect the financial statements and key performance indicators of all entities that issue insurance contracts or investment contracts with discretionary participation features.

The Group has commenced the review of this standard.

There are no other new or amended standards and interpretations that are issued but not yet effective, that are expected to have a significant impact on the accounting policies or financial disclosures of the Group.

#### 4 Summary of accounting policies

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

#### a) Basis of consolidation

The Group financial statements consolidate those of the parent company and all of its subsidiaries as at January 31, 2022. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of January 31.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### a) Basis of consolidation ... continued

All transactions and balances between the Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intragroup asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable.

Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

#### b) Investment in associates

Associates are those entities over which the Group is able to exert significant influence but which are not subsidiaries. They are accounted for using the equity method. Under the equity method, the investment in an associate is initially recognised at cost and subsequently adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The consolidated statement of income reflects the Group's share of the results of operations of the associate. Any change in other comprehensive income of those investees is presented as part of the Group's other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the consolidated statement of income. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognises the loss as 'Impairment loss on investments' in the consolidated statement of income.

Upon loss of significant influence over an associate or a joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in the consolidated statement of comprehensive income.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### c) Foreign currency translation

#### (i) Functional and presentation currency

The consolidated financial statements are presented in Eastern Caribbean dollars, which is also the functional currency.

#### (ii) Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the Group, using the exchange rates prevailing at the dates of the transactions. Foreign currency gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at year-end exchange rates are recognised in the consolidated statement of income.

#### d) Segment reporting

The Group has four main operating segments: general trading and services, insurance, financing and hotel and restaurant operations. In identifying these operating segments, management generally follows the Group's service lines representing its main products and services.

Each of these operating segments is managed separately as each requires different technologies, marketing approaches and other resources. All inter-segment transfers are carried out at cost.

For management purposes, the Group uses the same measurement policies as those used in its consolidated financial statements. Income taxes are managed and computed on a company basis and are not allocated to operating segments. The Board of Directors monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the consolidated financial statements.

#### e) Revenue recognition

Revenue arises from the sale of goods and rendering of services. It is measured at the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts. To determine whether to recognise revenue, the Group follows a 5-step process:

- 1. Identifying the contract with a customer;
- 2. Identifying the performance obligations;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and
- 5. Recognising revenue when/as performance obligation(s) are satisfied.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### e) Revenue recognition ... continued

For Step 1 to be achieved, the following five criteria must be present:

- the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- each party's rights regarding the goods or services to be transferred or performed can be identified;
- the payment terms for the goods or services to be transferred or performed can be identified;
- the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and
- collection of the consideration in exchange of the goods and services is probable.

The Group derives revenue from sale of goods and rendering of services is either at point in time or overtime, when (or as) the Group satisfies performance obligations by rendering the promised services to its customers.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The Group often enters into transactions involving the sale of vehicles and maintenance services. The transaction price allocated to performance obligations satisfied at a point in time is recognised as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognised as revenue as the performance obligation is satisfied.

The Group recognises contract liabilities, if any, for consideration received in respect of unsatisfied performance obligations and reports these amounts as contract liabilities in the consolidated statement of financial position. Similarly, if the Group satisfies a performance obligation before it receives the consideration, the Group recognises either a contract asset or a receivable in its consolidated statement of financial position, depending on whether other matters aside from the passage of time is required before the consideration is due.

Further, the Group provides warranty on its goods sold to customers. Under the terms of this warranty, customers can return the items for repair or replacement if it fails to perform in accordance with published specifications. These warranties are accounted for under IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. However, if the Group is required to refund the related purchase price for returned goods, it recognises a refund liability for the expected refunds by adjusting the amount of revenues recognised during the period. Also, the Group recognises a right to return asset on the goods to be recovered from the customers with a corresponding adjustment to cost of sales account.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### e) Revenue recognition ... continued

The Group applies the other revenue recognition criteria set out below.

#### Premium income

Premiums written are accounted for in the year in which the risks are assumed. The unearned portions of premiums and the acquisition cost relating to the period of risk extending beyond the end of the financial year are deferred to subsequent accounting periods. As long as the policy remains in force, the policy premium (revenue) is recognised over the term of the policy using the daily pro-rata method.

Commissions earned on reinsurance premiums ceded are recognised in the consolidated statement of income on the same basis as the underlying reinsurance premiums are expensed.

#### Interest income

Interest income is reported on the accrual basis using the effective interest method.

#### Commission income

If the Group acts in the capacity of an agent rather than as the principal in a transaction, then the revenue recognized is the net amount of commission made by the Group and is recognized when earned.

#### Dividend income

Dividend income is recognised when the right to receive a dividend is established.

#### Rental income

The Group also earns rental income from operating leases of its buildings and construction equipment. Rental income is recognised on a straight-line basis over the term of the lease.

#### Other income

Revenue earned from non-routine services and miscellaneous transactions are categorised as other revenue and recognised on the accrual basis.

#### f) Expenses

Expenses are recognized in the consolidated statement of income upon utilisation of the service or as incurred. Expenditure for warranties is recognised when the Group incurs an obligation, which is typically when the related goods are sold or services provided.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### g) Leases

Group as a lessee

The Group considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

Measurement and recognition of leases as a lessee

At lease commencement date, the Group recognises a right-of-use asset and a lease liability on the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist.

At the commencement date, the Group measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### g) Leases ... continued

Group as a lessee ... continued

Measurement and recognition of leases as a lessee ...continued

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedient. Instead of recognising a right-of-use asset and lease liability, the payments in relation to these are recognised as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use asset has been included in property, plant and equipment and lease liabilities have been included in accounts and other liabilities.

Group as a lessor

The Group's accounting policy under IFRS 16 has not changed from the comparative period. As a lessor the Group classifies its leases as either operating or finance leases.

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of the underlying asset, and classified as an operating lease if it does not.

#### h) Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in the consolidated statement of income in the period in which they are incurred using the effective interest method.

#### i) Property, plant and equipment

Land and buildings comprise of mainly the warehouses, offices and retail stores. Land and buildings are shown at fair value, based on periodic (every five years) valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### i) Property, plant and equipment ... continued

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to revaluation reserves in equity. Decreases that offset previous increases of the same asset are charged against reserves directly in equity; all other decreases are charged to the consolidated statement of income.

Land is not depreciated. Depreciation on other assets is calculated using the reducing balance method to allocate the cost of each asset to their residual values over the estimated useful lives using the annual rates below.

Buildings	2%
Furniture and fittings	15%
Plant, machinery and construction equipment rentals	20% - 40%
Containers	20%
Motor vehicles	20%
Computers and equipment	20% - 40%
Right of use assets	3% - 10%

The assets' residual values and useful lives are reviewed and adjusted if appropriate at each reporting date.

Property, plant and equipment are periodically reviewed for impairment. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other income" in the consolidated statement of income.

When revalued assets are sold, any amounts included in revaluation reserves are transferred to retained earnings.

#### j) Intangible assets

Intangible assets of the Group pertain to computer software. Acquired computer software is capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Subsequently, these intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. These costs are amortised over their estimated useful life of three years (33% annual rate). The amortization period and the amortization method used for the computer software are reviewed at each reporting period.

Computer software is assessed for impairment whenever there is an indication that they may be impaired. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### j) Intangible assets ... continued

Costs associated with maintaining computer software programmes are recognised as an expense when incurred.

#### k) Impairment of non-financial assets

Non-financial assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 1) Financial instruments

#### (i) Recognition and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### (ii) Classification and measurement of financial assets

At initial recognition, the Group initially measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expenses in the consolidated statement of income. Immediately after initial recognition, an expected credit loss allowance (ECL) is recognised for financial assets measured at amortised cost, which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the entity recognises the difference as follows:

- When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.
- In all other cases, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realized through settlement.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### 1) Financial instruments ... continued

(ii) Classification and measurement of financial assets ...continued

Financial assets are classified into the following categories:

- amortised cost:
- fair value through profit or loss (FVTPL); and
- fair value through other comprehensive income (FVOCI).

In the current and prior periods presented, the Group does not have any financial assets categorised as FVTPL. All income and expenses relating to financial assets that are recognised in the consolidated statement of income are presented within interest income, whereas the loss allowance is presented within general and administrative expenses in the consolidated statement of income.

The classification is determined by both the Group's business model for managing the financial asset and the contractual cash flow characteristics of the financial assets.

All income and expenses relating to financial assets that are recognised in the consolidated statement of income are presented within finance costs, finance income or other financial items, except for loss allowance of investment securities, loans to customers, receivables and due from related parties, which is presented within operating expenses.

#### Business model

The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets.

If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of the 'other' business model and measured at FVTPL. Factors considered by the Group in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how managers are compensated.

Solely Payments of Principal and Interest (SPPI)

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the financial instruments' cash flows represent the SPPI test. In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### I) Financial instruments ...continued

(ii) Classification and measurement of financial assets ...continued

Solely Payments of Principal and Interest (SPPI) ...continued

The Group reclassifies debt investments, if any, when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

Financial assets at amortised cost

Amortised cost is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying amount of the financial asset (i.e. its amortised cost before any impairment allowance). The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees.

When the Group revises the estimates of future cash flows, the carrying amount of the respective financial assets is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in the consolidated statement of income.

Financial assets at FVOCI

The classification requirements for equity instruments are described below.

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows; and
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as FVTPL. The Group has designated equity instruments as at FVOCI on initial application of IFRS 9.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### 1) Financial instruments ... continued

(ii) Classification and measurement of financial assets ...continued

Financial assets at FVOCI ...continued

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of revaluation reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the revaluation reserves account is not reclassified to profit or loss but is reclassified directly to retained earnings account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

Any dividends earned on holding equity instruments are recognised in the consolidated statement of income as part of dividends under the Other income account, when the Group's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

#### (iii) Impairment of financial assets

The Group uses the IFRS 9's impairment requirement which assesses on a forward-looking basis, the expected credit losses – the 'expected credit loss model' on its financial assets carried at amortised cost and with the exposure arising from loan commitments. Instruments within the scope of the new requirements included loans to customers and other debt-type financial assets measured at amortised cost and FVOCI, receivables, contract assets recognised and measured under IFRS 15 and loan commitments and some financial guarantee contracts (for the issuer) that are not measured at fair value through profit or loss.

Recognition of credit losses is no longer dependent on the Group first identifying a credit loss event. Instead, the Group considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk ('Stage 1'); and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low ('Stage 2').

<sup>&#</sup>x27;Stage 3' would cover financial assets that have objective evidence of impairment at the reporting date.

<sup>&#</sup>x27;12-month expected credit losses' are recognised for the first category while 'lifetime expected credit losses' are recognised for the second category.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### 1) Financial instruments ... continued

#### (iii) Impairment of financial assets ...continued

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

The Group makes use of the 12-month expected credit loss approach in accounting for due from related parties, reinsurance assets and statutory deposits and lifetime expected credit loss for investment securities, loans to customers and receivables. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial instrument. In calculating the expected credit losses, the Group uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses.

The Group assesses loss allowance of receivables and due from related parties on a collective basis as they possess shared credit risk characteristics based on the days past due. Refer to Note 5(b) for a detailed analysis of how the impairment requirements of IFRS 9 are applied.

#### Modification of loans

The Group sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers. When this happens, the Group assesses whether or not the new terms are substantially different to the original terms. The Group does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- Whether any substantial new terms are introduced, such as a profit share/equity-based return that substantially affects the risk profile of the loan;
- Significant extension of the loan term when the borrower is in financial difficulty;
- Significant change in the interest rate; and
- Inclusion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

If the terms are substantially different, the Group derecognises the original financial asset and recognises a 'new' asset at fair value and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the Group also assesses whether the new financial asset recognised is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are also recognised in profit or loss as a gain or loss on derecognition.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognises a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets).

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### 1) Financial instruments ... continued

- (iv) Classification and subsequent measurement and derecognition of financial liabilities
  - (i) Classification and subsequent measurement

Financial liabilities are classified and subsequently measured at amortised cost.

#### (ii) Derecognition

Financial liabilities are derecognised when they are extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires). The exchange between the Group and its original lenders of debt instruments with substantially different terms, as well as substantial modifications of the terms of existing financial liabilities, are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability. In addition, other qualitative factors, such as the currency that the instrument is denominated in, changes in the type of interest rate, new conversion features attached to the instrument and change in covenants are also taken into consideration. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

#### m) Offsetting financial instruments

Financial assets and liabilities are offset, and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### n) Insurance contracts

#### Classification

The Group issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk.

#### Recognition and measurement

Insurance contracts issued are classified as short-term insurance contracts and long-term insurance contracts with fixed and guaranteed payments.

#### Short-term insurance contracts

These contracts are property, motor, marine and liability, which are generally one-year renewable contracts.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### n) Insurance contracts ... continued

#### Recognition and measurement ... continued

#### Short-term insurance contracts ... continued

Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities.

Motor insurance contracts mainly protect and indemnify the vehicle owner against loss or damage of the motor vehicle and its accessories and spare parts resulting from accidental collision or overturning, fire, external explosion, self-ignition or lightning, burglary, theft and malicious acts.

Marine insurance is designed to cover cargo movements from one location to another by air or sea, usually via commercial shipping or similar conveyances. In some cases, the commodities have to be transported inland first before being carried by air or sea. Perils insured are fire, including lightning, collision, overturning of the vessel and the collapse of bridges and robbery. Marine insurance is a non-renewable contract usually covering 1 month or less.

For all these contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the reporting date is reported as the unearned premium liability. Premiums are shown before deduction of commissions and are gross of any taxes or duties levied on premiums.

Claims and loss adjustment expenses are charged to the consolidated statement of income as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the reporting date even if they have not yet been reported to the Group. The Group does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using:

- the input of assessments for individual cases reported to the Group; and
- statistical analyses for the claims incurred but not reported.

These are used to estimate the expected ultimate cost of more complex claims that may be affected by external factors (such as court decisions).

#### Long-term insurance contracts with fixed and guaranteed terms

These contracts insure events associated with human life (for example, death and survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission.

Benefits are recorded as an expense when they are incurred.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### n) Insurance contracts ... continued

#### Recognition and measurement ... continued

#### Long-term insurance contracts with fixed and guaranteed terms ...continued

A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognized. The liability is determined as the sum of the expected discounted value of the benefit payments and the future administration expenses that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits and the administration expenses based on the valuation assumptions used. The liability is based on the assumptions as to mortality, persistency, maintenance expenses and the investment income that are established at the time the contract is issued. A margin for adverse deviation is included in the assumptions.

#### Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group are classified as reinsurance contracts held.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. The reinsurance premiums incurred are deferred and expensed over the period of risk of the underlying contract. These assets consist of short-term balances due from reinsurers as well as longer-term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group also assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the consolidated statement of income. The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets.

#### Liability adequacy test

At each reporting date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities are used. Any deficiency is immediately charged to the consolidated statement of income by establishing a provision for losses arising from liability adequacy tests (the unexpired risk provision).

#### Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

Notes to Consolidated Financial Statements

#### **January 31, 2022**

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### n) Insurance contracts ... continued

#### Receivables and payables related to insurance contracts ... continued

If there is objective evidence that an insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the consolidated statement of income. The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated under the same method used for these financial assets.

#### Salvage and subrogation reimbursements

Some insurance contracts permit the Group to sell (usually damaged) property acquired in settling a claim (for example, salvage). The Group may also have the right to pursue third parties for payment of some or all costs (for example, subrogation).

Estimates of salvage recoveries are included as an allowance in the measurement of the insurance liability for claims, and salvage property is recognised in other assets until the liability is settled. The allowance is the amount that can reasonably be recovered from the disposal of the property.

Subrogation reimbursements are also considered as an allowance in the measurement of the insurance liability for claims and are recognised in other assets until the liability is settled. The allowance is the amount of the assets that can be recovered from the action against the liable third party.

#### o) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### p) Income taxes

Tax expense recognised in the consolidated statement of income comprises the sum of deferred tax and current tax not recognised in other comprehensive income or directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the consolidated financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided those rates are enacted or substantively enacted by the end of the reporting period.

Notes to Consolidated Financial Statements

#### January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### p) Income taxes ... continued

Deferred tax assets are recognised to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilised against future taxable income. This is assessed based on the Group's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit. Deferred tax liabilities are always recognised for in full.

#### Premium tax rate

Insurers are subject to tax on premium revenues generated in certain jurisdictions. The principal rate of premium tax is 5% for general insurance and nil for life insurance.

#### q) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and current accounts, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

#### r) Equity, reserves and dividend payments

Share capital represents the proceeds of shares that have been issued.

Revaluation reserve for property comprises unrealised gains and losses from revaluing land and buildings. Revaluation reserve for financial assets at fair value through other comprehensive income comprises unrealised gains and losses relating to these types of financial instruments (see note 25).

Claims equalisation reserve represents cumulative amounts appropriated from the retained earnings of TDC Insurance Company Limited and East Caribbean Reinsurance Company Limited based on the discretion of the Group's Board of Directors as part of the Group's risk management strategies to mitigate against catastrophic events. These reserves are in addition to the catastrophe reinsurance cover.

Statutory reserve fund is a reserve fund which is required under Section 45 sub-section (1) of the Banking Act 2015 of Saint Christopher and Nevis, No. 1 of 2015, which states that every licensed financial institution shall maintain a reserve fund and shall, out of its net profits of each year, transfer to that fund a sum equal to not less than twenty percent of such profits whenever the amount of the reserve fund is less than a hundred percent of the paid-up or, as the case may be, assigned capital of the financial institution.

Retained earnings includes all current and prior period retained profits as reported in the consolidated statement of income, net of dividends.

All equity transactions with shareholders of the parent company are recorded separately within equity.

Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### s) Employee benefits

#### Post-employment benefit - defined contribution plan

The Group pays a fixed percentage into the TDC Pension Savings Plan for individual employees. The Group has no legal or constructive obligations to pay contributions beyond its fixed percentage contributions, which are recognised as an expense in the period that relevant employee services are received.

#### Short-term employee benefits

Short-term employee benefits, including holiday entitlement, are current liabilities measured at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

#### t) Provisions, contingent assets and contingent liabilities

Provisions for product warranties, legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Group can be certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the likelihood of an outflow of resources is remote.

#### u) Events after the reporting date

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### v) Customer loyalty programmes

The Group operates a loyalty programme where customers accumulate points for purchases made which entitle them to discounts on future purchases. The award points, which are calculated as 1% of the fair value of the consideration received, are initially recognised at the time of purchase within the consolidated statement of income.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

#### w) Earnings per share

Basic earnings per share are determined by dividing profit by the weighted average number of ordinary shares outstanding during the period after giving retroactive effect to stock dividends declared, stock splits and reverse stock splits during the period, if any.

Diluted earnings per share are computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Group does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

#### x) Assets and liabilities classified as held for sale group and discontinued operations

Assets classified as held for sale are presented separately and measured at the lower of their carrying amounts immediately prior to their classification as held for sale and their fair value less costs to sell. However, some held for sale assets such as financial assets or deferred tax assets, continue to be measured in accordance with the Group's relevant accounting policy. Once classified as held for sale, the assets are not subject to depreciation or amortisation.

Any profit or loss arising from the sale or remeasurement of discontinued operations is presented as part of a single line item, profit or loss from discontinued operations.

#### y) Significant management judgment in applying accounting policies and estimation uncertainty

When preparing the consolidated financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may be substantially different.

#### i) Provision for expected credit losses of receivables

The Group uses a provision matrix to calculate expected credit losses for receivables. The provision rates are based on days past due for groupings of customers that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed pattern default rates. The Group will calibrate the matrix to adjust historical credit loss experience with forward-looking information. At every reporting date, historical default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and expected credit losses is a significant estimate. The amount of expected credit losses is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the expected credit losses on the Group's receivables is disclosed in Note 5(b).

The carrying amount of receivables as at January 31, 2022 is \$17,668,152 (2021: \$16,914,537).

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

- y) Significant management judgment in applying accounting policies and estimation uncertainty ...continued
  - ii) Measurement of the expected credit loss allowance of investment securities and loans to customers

The measurement of the expected credit loss allowance for financial assets measured at amortised cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in note 5(b), which also sets out key sensitivities of the ECL to changes in these elements.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

Detailed information about the judgements and estimates made by the Group in the above areas is set out in note 5(b).

The most significant assumptions affecting the ECL allowance are as follows:

- The determination of the estimated time to sell the underlying collateral securing the financial assets
- The determination of the fair value of the underlying collateral securing the financial assets
- The determination of the probabilities of default utilized in the assessment of 12-month and lifetime credit losses.

	-5%	Base case	+5%
Loans to customers	\$	\$	\$
Impact of provision based on changes in the time to sell Impact of provision based on changes in the fair value of	2,853,140	2,842,378	2,831,471
underlying collateral	2,801,597	2,842,378	2,480,505
	-5% \$	Base case	+5% \$
Determination of loss rates			
Loans to customers	2,844,223	2,842,378	2,840,534
Investment securities	814,003	775,241	736,479

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

# y) Significant management judgment in applying accounting policies and estimation uncertainty ...continued

#### iii) Estimated impairment of inventories

Management recognises a provision for inventory losses when the realisable values of inventory items become lower than cost due to obsolescence or other causes. Obsolescence is based on the physical condition of inventory items. Obsolescence is also established when inventory items can no longer be utilised. Obsolete goods when identified are charged to the consolidated statement of income. The Group believes such estimates represent a fair charge for the level of inventory losses in a given year. The Group's policy is to review on an annual basis the condition of its inventory.

#### iv) Fair value of financial instruments

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. Where such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arm's length transaction at the end of the reporting period.

The carrying values of the Group's financial assets at FVOCI and the amounts of fair value changes recognised on those assets are disclosed in Note 9.

#### *v)* The ultimate liability arising from claims made under insurance contracts

The estimation of the ultimate liability arising from claims incurred under property and casualty insurance contracts is subject to several sources of uncertainty that need to be considered in determining the amount that the insurer will ultimately pay for such claims. Provisions are made at the year-end for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported to the Group. The estimated cost of claims includes expenses to be incurred in settling claims and a deduction for the expected value of salvage and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. These are determined based upon previous claims experience, knowledge of events and the terms and conditions of the relevant policies and on interpretation of circumstances. Particularly relevant is experience with similar cases and historical payment trends. The approach also includes the consideration of the development of loss payment trends, the levels of unpaid claims, legislative changes, judicial decisions, economic conditions and changes in the medical condition of claimants. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ... continued

# y) Significant management judgment in applying accounting policies and estimation uncertainty ...continued

v) The ultimate liability arising from claims made under insurance contracts ...continued

The estimation of claims incurred but not reported ("IBNR") is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where more information about the claim event is generally available. Claims IBNR may often not be apparent to the insurer until many years after the event giving rise to the claims has happened.

If the IBNR rates were adjusted by  $\pm$ 1%, the change in the consolidated statement of income would be to increase or decrease reported loss by approximately  $\pm$ 3,950 (2021:  $\pm$ 4,270).

Management engages loss adjusters and independent actuaries, either to assist in making or to confirm the estimate of claim liabilities. The ultimate liability arising from claims incurred under property and casualty insurance contracts may be mitigated by recovery arising from reinsurance contracts held.

vi) Determination of life insurance valuation assumptions

At end of each reporting period, the valuation assumptions of each component policy cash flows of life insurance consists of an assumption for the expected experience and separately, a margin for adverse deviation that reflects the degree of uncertainty in the expected experience assumption. The expected experience and the margin reflect the latest current experiences. The assumptions used for the actuarial liabilities relating to life insurance contracts disclosed in the notes to the consolidated financial statements are as follows:

#### Mortality

For individual life insurance policies, the mortality assumptions are made based on 1986-92 Canadian Institute of Actuaries Select and Ultimate mortality tables and are adjusted to reflect the Group's experience and territory differences based on its investigation. Additional provisions for acquired immune deficiency syndrome extra mortality based on United States experience are added to the expected mortality assumptions. Additional margin was provided for uncertainty in setting the expected mortality assumptions.

#### Lapses

Lapse assumptions are made based on the Group's experience. The expected lapse rate assumptions are based on the results of the study, and vary by policy year over the past 12 years. Additional margin was provided for uncertainty in setting the expected mortality assumptions.

#### Interest rates

The Group's investment portfolio consists of short-term interest bearing deposits, cash and government bonds and their performances are used as a basis to determine the expected assumption for future gross rate of return on invested assets. Additional allowances are made for investment expense, asset default and asset/liability mismatch.

#### Expense

Policy administrative expense assumptions are made based on the Group's operating experience during the year of valuation.

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 4 Summary of accounting policies ... continued

# y) Significant management judgment in applying accounting policies and estimation uncertainty ...continued

#### vii) Sensitivity analysis of life insurance risk

The analyses below are based on change in an assumption while holding all other assumptions constant. The purpose is to provide a measure of sensitivity of the life insurance liabilities to each individual assumption. The major risk includes interest rate and lapses.

	Change in Variable	Change in Net Policy Liabilities Increase/(Decrease)		
		2022	<b>2021</b> \$	
Increase in mortality	10%	(14,906)	(14,816)	
Decrease in mortality	10%	15,740	15,615	
Increase in lapse margin	15%	32,302	35,489	
Increase in expenses	10%	10,547	12,212	
Parallel decrease in valuation	1%	133,886	144,29	

## 5 Financial risk management

#### Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group has not entered into forward contracts to reduce risk exposures. The Group's risk management focuses on actively seeking to minimise potential adverse effects on its financial performance.

The Group's risk management is coordinated with the Board of Directors and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### a) Market risk

#### i) Foreign currency risk

The Group conducts its operations primarily in Eastern Caribbean dollars; however, some transactions are executed in various other currencies, mainly United States Dollars. Foreign currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the entity's functional currency. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.70 = US\$1.00 since July 1976, hence management considers foreign currency risk not to be significant.

### ii) Cash flow and fair value interest rate risk

The Group's interest rate risk arises primarily from net interest-bearing liabilities held with financial institutions with respect to the credit accounts, bank overdraft, customers' deposits and long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. The credit accounts, bank overdraft and the long-term borrowings bear fixed interest rates of 3.0% - 4.0%, 4.5% - 6% and 5%, respectively, which exposes the Group to fair value interest rate risk. To manage interest rate risk, the Group negotiates the best rates possible and where possible considers factors such as refinancing, reviewing options and alternative financing. Also, cash flow interest rate risk arises from loans and advances to customers, and other interest-bearing assets at fixed rates.

If at January 31, 2022 interest rates on borrowings, credit accounts and credit customers' deposits had been 1% higher/lower, with all other variables held constant, consolidated profit for the year would have been \$1,979,700 lower/higher (2021: \$1,635,160), mainly as a result of higher/lower interest expense. If at January 31, 2022 interest rates on loans to customers and other interest-bearing assets had been 1% higher/lower, with all other variables held constant, consolidated profit for the year would have been \$105,220 higher/lower (2021: \$104,610), mainly as a result of higher/lower interest income.

#### iii) Price risk

The Group is exposed to equity securities price risk because of equity investments held by the Group and classified in the consolidated statement of financial position as financial assets at FVOCI. The Group's portfolio includes securities that are quoted on the Eastern Caribbean Securities Exchange, and its exposure to equity securities price risk is not material because the total of these securities is insignificant in relation to its consolidated statement of financial position and because of the limited volatility in this market. The Group does not hold equity securities that are quoted on the world's major securities markets. If market prices as at January 31, 2022 had been 10% higher/lower with all other variables held constant, the change in equity securities would have been insignificant.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk

Credit risk arises from the possibility that counterparties may default on their obligations to the Group. The Group's credit risk arises from cash at banks, as well as credit exposures to customers and receivables. Cash at banks are only held with well–known reputable banks and financial institutions. If no independent rating exists for customers, management assesses the credit quality of customers on an individual basis, taking into account their financial position, credit history and other factors. The utilization of credit limits is regularly monitored. Services rendered to customers are settled primarily in cash and cheques.

The Group has made adequate allowance for impairment for any potential credit losses and the amount of the Group's maximum exposure to credit risk is indicated by the carrying amount of its financial assets.

Credit risk management

Credit risk arises from cash, contractual cash flows of financial assets carried at amortised cost as well as credit exposure to customers, including outstanding receivables.

The credit risk in respect of cash balances with banks and deposits with banks are managed via diversification of bank deposits and are only with reputable financial institutions.

The Group continuously monitors the credit quality of the customers based on a credit rating scorecard. Where available, external credit ratings and/or reports on customers are obtained and used. The Group's policy is to deal only with credit worthy counterparties. The credit term ranges between 30 to 60 days. The credit terms for customers as negotiated with customers are subject to an internal approval process which considers the credit rating scorecard. The ongoing credit risk is managed through regular review of aging analysis, together with credit limits per customer.

Loans to customers and receivables consist of a large number of individual customers and in various industries.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by groups of similar customers, and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ...continued

#### b) Credit risk ... continued

Credit risk management ...continued

### Loans to customers including loan commitments, investment securities and receivables

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Group measures credit risk through various approaches using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD) or a loss rate approach. The approaches used for the purposes of measuring Expected Credit Loss (ECL) under IFRS 9 are outlined in note 5(b) for more details.

#### Credit risk rating

The Group uses various strategies to grade and assess credit risk of its customers, borrowers and other counterparties. With respect to the counterparties with which it holds investment securities, the Group uses an internal credit risk grading system that reflects its assessment of the probability of default of individual counterparties. The credit grades are calibrated such that the risk of default increases exponentially at each higher risk grade. For example, this means that the difference in the PD between an A and A- rating grade is lower than the difference in the PD between a B and B- rating grade.

The Group's internal rating scale and mapping of external ratings are set out below:

			Rating			PD	
Country	Type	Local/Foreign	Caricris	Moody's	S&P	1 year	10 years
St. Kitts and Nevis	Sovereign	Foreign	BBB-	B3	B-	2.473%	
St. Kitts and Nevis	Sovereign	Local	BBB-	В3	B-	2.473%	
St. Kitts and Nevis	Corporate	Local	BBB-	В3	B-	3.216%	
St. Lucia	Sovereign	Local	BBB-	В3	B-	2.473%	
Anguilla	Sovereign	Local	BBB-	В3	B-		2.473%

For loans to customers and receivables, the Group assesses information collected at the time when the loans application or sale transaction is made (such as disposable income, and level of collateral for retail exposures; credit rating) to determine appropriate credit risk/staging for the financial assets. This is supplemented with external data such as credit scoring information on individual institutions, if available. In addition, the models enable expert judgement from management to be fed into the final internal credit rating for each exposure. This allows for considerations which may not be captured as part of the other data inputs into the model.

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ...continued

#### b) Credit risk ... continued

Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but it is not yet deemed to be credit-impaired.
- If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.
- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward looking information.
- Purchased or originated credit-impaired financial assets are those financial assets that are credit impaired on initial recognition. The ECL related to these financial assets is always measured on a lifetime basis (Stage 3).

The following diagram summarises the impairment requirements under IFRS 9 (other than purchased or originated credit-impaired financial assets):

	Change in credit quality since initial recognition					
	Stage 1	Stage 2	Stage 3			
Risk Assessment	Initial recognition or credit risk is considered low	Significant increase in credit risk since initial recognition	Credit-impaired assets			
Expected credit	12-month expected	Lifetime expected credit	Lifetime expected			
losses	credit losses	losses	credit losses			

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ...continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

### Maximum exposure to credit risk

#### Loans to customers

		2022	<b>-8</b>	
	Stage 1 \$	Stage 2 \$	Stage 3	Total \$
	*	•	*	*
Mortgage loans	49,330,690	3,516,048	6,153,417	59,000,155
Vehicle loans	28,731,607	1,580,870	214,029	30,526,506
Promotional loans	20,831,805	1,343,699	118,466	22,293,970
Personal loans	6,845,195	614,808	542,259	8,002,262
Gross carrying amount	105,739,297	7,055,425	7,028,171	119,822,893
Loss allowance	(530,585)	(278,869)	(2,032,924)	(2,842,378)
Net carrying amount	105,208,712	6,776,556	4,995,247	116,980,515
		ECL stagi 2021	ing	
			8	
	Stage 1	Stage 2	Stage 3	Total
	\$	\$	\$	\$
Mortgage loans	47,480,459	3,769,118	5,903,787	57,153,364
Vehicle loans	27,989,317	2,645,207	384,270	31,018,794
Promotional loans	15,524,659	1,241,249	323,637	17,089,545
Personal loans	6,953,617	377,605	596,627	7,927,849
Gross carrying amount	97,948,052	8,033,179	7,208,321	113,189,552
Loss allowance	(468,431)	(264,275)	(2,685,600)	(3,418,306)

**ECL** staging

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Loans to customers ...continued

The closing balance of the loans to customers loss allowance as at January 31, reconciles with the loans to customers loss allowance opening balance as follows:

	2022 \$	2021 \$
Balance at beginning of year Impairment charge during the year (note 29) Write-offs for the year	3,418,306 35,651 (611,579)	3,063,980 528,171 (173,845)
Balance at end of year	2,842,378	3,418,306

During the year, certain loans to customers previously written-off amounting to \$14,388 (2021: \$9,470) were recovered (note 29).

#### Collateral and other credit enhancements

The Group employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collateral for funds advanced. The Group has internal policies on the acceptability of specific classes of collateral or credit risk mitigation. The Group prepares a valuation of the collateral obtained as part of the loan origination process. This assessment is reviewed periodically. The principal collateral types for loans and advances are:

- Mortgages over residential properties
- Bills of sale and assignment of collateral such as motor vehicles and equipment; and
- Charges over financial instruments such as liens on fixed and other deposits.

Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

The Group's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collateral held by the Group since the prior period.

A portion of the Group's financial assets originated by the mortgage business has sufficiently low 'loan to value' (LTV) ratios, which results in no loss allowance being recognised in accordance with the Group's expected credit loss model. The carrying amount of such financial assets is \$2,683,726 as at January 31, 2022 (2021: \$1,824,984).

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ...continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

<u>Loans to customers</u> ...continued

Collateral and other credit enhancements ...continued

The Group closely monitors collateral held for financial assets considered to be credit-impaired, as it becomes more likely that the Group will take possession of collateral to mitigate potential credit losses. Financial assets that are credit-impaired and related collateral held in order to mitigate potential losses are shown below:

#### January 31, 2022

	Gross exposure \$	Impairment allowance \$	Carrying amount	Fair value of collateral held \$
Credit-impaired assets				
Loans to customers				
Mortgage	6,153,417	(1,364,113)	4,789,304	12,568,600
Vehicle	214,029	(177,725)	36,304	23,000
Promotional	118,466	(118,466)	_	_
Personal	542,259	(372,620)	169,639	
Total credit-impaired assets	7,028,171	(2,032,924)	4,995,247	12,591,600

#### **January 31, 2021**

	Gross exposure \$	Impairment allowance \$	Carrying amount	Fair value of collateral held
Credit-impaired assets				
Loans to customers				
Mortgage	5,903,787	(1,700,190)	4,203,597	12,701,194
Vehicle	384,270	(248,722)	135,548	_
Promotional	323,637	(323,637)	_	_
Personal	596,627	(413,051)	183,576	133,724
Total credit-impaired assets	7,208,321	(2,685,600)	4,522,721	12,834,918

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Loans to customers ... continued

Collateral and other credit enhancements ...continued

The following table shows the distribution of LTV ratios for the Group's credit-impaired loans to customers:

### January 31, 2022

	Credit-impaired (Gross carrying amount)					
LTV distribution	Mortgage loans portfolio	Vehicle loans portfolio	Promotional loans portfolio	Personal loans portfolio	Total	
	<b>portiono</b> \$	\$	<b>portiono</b> <b>\$</b>	<b>portiono</b> <b>\$</b>	10tai \$	
Lower than 50%	1,315,150	13,304	Ψ —	27,312	1,355,766	
50% to 60%	1,105,687	_	_	_	1,105,687	
60% to 70%	222,272	_	_	_	222,272	
70% to 80%	_	_	_	63,906	63,906	
80% to 90%	_	_	_	_	_	
90% to 100%	393,346	_	_	_	393,346	
Higher than						
100%	3,116,962	200,725	118,466	451,041	3,887,194	
Total	6,153,417	214,029	118,466	542,259	7,028,171	

### January 31, 2021

	Credit-impaired (Gross carrying amount)					
LTV distribution	Mortgage loans portfolio	Vehicle loans portfolio	Promotional loans portfolio	Personal loans portfolio	Total	
	\$	\$	\$	\$	\$	
Lower than 50%	393,350	34,561	_	6,065	433,976	
50% to 60%	1,825,771	_	_	35,811	1,861,582	
60% to 70%	214,707	_	_	_	214,707	
70% to 80%	781,198	_	_	63,906	845,104	
80% to 90%	148,361	_	_	_	148,361	
90% to 100%	351,273	_	_	_	351,273	
Higher than						
100%	2,189,127	349,709	323,637	490,845	3,353,318	
Total	5,903,787	384,270	323,637	596,627	7,208,321	

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

### 5 Financial risk management ... continued

Financial risk factors ...continued

b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Loans to customers ...continued

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- Transfers between Stages 1, 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and Lifetime ECL;
- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments de-recognised in the period;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis; and
- Financial assets derecognised during the period and write-offs of allowances related to assets that were written off during the period.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Loans to customers ... continued

The following tables further explains changes in the gross carrying amount of the financial assets to help explain their significance to the changes in the loss allowance for the same portfolio as discussed above:

Changes in financial assets impacting expected credit losses by stage

2022 Loans to customers

	Stage 1 12-month ECL \$	Stage 2 Lifetime ECL \$	Stage 3 Lifetime ECL \$	Total \$
Balance as at February 1, 2021	97,948,052	8,033,179	7,208,321	113,189,552
Transfers:				
Transfers from stage 1 to stage 2	(4,749,365)	4,936,375	_	187,010
Transfers from stage 1 to stage 3	(112,636)	_	96,930	(15,706)
Transfers from stage 2 to stage 1	5,030,796	(5,709,416)	_	(678,620)
Transfers from stage 2 to stage 3	_	(684,816)	646,319	(38,497)
Transfers from stage 3 to stage 1	182,403	_	(185,192)	(2,789)
Transfers from stage 3 to stage 2 New financial assets originated or purchased	33,738,605	- 1,412,484	_	35,151,089
Changes in PDs/LGDs/EADs	(10,748,519)	(199,944)	234,690	(10,713,773)
Changes in model assumptions and methodologies Financial assets derecognized during the year	(15,550,039)	- (732,437)	(361,318)	- (16,643,794)
<del>-</del>	(13,330,037)	(132,431)	(301,310)	(10,043,774)
Total net profit or loss charge during the year Write-offs	7,791,245 —	( <b>977,754</b> )	<b>431,429</b> (611,579)	<b>7,244,920</b> (611,579)
Balance as at January 31, 2022	105,739,297	7,055,425	7,028,171	119,822,893

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Loans to customers ... continued

2021 Loans to customers Changes in financial assets impacting expected credit losses by stage

9	Stage 1 12-month ECL \$	Stage 2 Lifetime ECL \$	Stage 3 Lifetime ECL \$	Total \$
Balance as at February 1, 2020	102,003,533	5,733,884	7,885,016	115,622,433
Transfers:				
Transfers from stage 1 to stage 2	(4,736,716)	4,476,623	_	(260,093)
Transfers from stage 1 to stage 3	(84,475)	_	75,657	(8,818)
Transfers from stage 2 to stage 1	477,028	(557,765)	_	(80,737)
Transfers from stage 2 to stage 3	_	(621,917)	596,172	(25,745)
Transfers from stage 3 to stage 1	116,063	_	(337,690)	(221,627)
Transfers from stage 3 to stage 2 New financial assets originated or purchased Changes in PDs/LGDs/EADs	- 24,232,943 (10,927,302)	- 464,817 (377,839)	- (801,817)	24,697,760 (12,106,958)
Changes in model assumptions and methodologies Financial assets derecognized during the year	(13,133,022)	- (1,084,624)	(35,172)	- (14,252,818)
Total net profit or loss charge				
during the year	(4,055,481)	2,299,295	(502,850)	(2,259,036)
Write-offs			(173,845)	(173,845)
Balance as at January 31, 2021	97,948,052	8,033,179	7,208,321	113,189,552

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ...continued

<u>Loans to customers</u> ...continued

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period due to these factors:

## **January 31, 2022**

	Stage 1	Stage 2	Stage 3 Lifetime	
	12-month ECL	Lifetime ECL	ECL	Total
	\$	\$	\$	\$
Loss allowance as at February 1,				
2021	468,431	264,275	2,685,600	3,418,306
Transfers:				
Transfers from stage 1 to stage 2	(21,908)	178,149	_	156,241
Transfers from stage 1 to stage 3	(921)	_	88,672	87,751
Transfers from stage 2 to stage 1	20,523	(188,696)	_	(168,173)
Transfers from stage 2 to stage 3	_	(31,116)	83,453	52,337
Transfers from stage 3 to stage 1	375	_	(10,163)	(9,788)
Transfers from stage 3 to stage 2	_	_	_	_
New financial assets originated or				
purchased	241,505	77,780	_	319,285
Changes in loss rates/ LGDs/EADs	(62,590)	(6,015)	37,093	(31,512)
Changes in model assumptions and				
methodologies	_	_	_	_
Financial assets derecognised during				
the year	(114,830)	(15,508)	(240,152)	(370,490)
Total net P&L charge during the				
year	62,154	14,594	(41,097)	35,651
Write-offs			(611,579)	(611,579)
Loss allowance as at January 31,				
2022	530,585	278,869	2,032,924	2,842,378

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

## b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ...continued

Loans to customers ... continued

**January 31, 2021** 

	Stage 1	Stage 2	Stage 3 Lifetime	
	12-month ECL	Lifetime ECL	ECL	Total
	\$	\$	\$	\$
Loss allowance as at February 1,				
2020	407,580	136,682	2,519,718	3,063,980
Transfers:				
Transfers from stage 1 to stage 2	(14,993)	160,385	_	145,392
Transfers from stage 1 to stage 3	(700)	_	75,657	74,957
Transfers from stage 2 to stage 1	2,913	(11,590)	_	(8,677)
Transfers from stage 2 to stage 3	_	(20,256)	183,561	163,305
Transfers from stage 3 to stage 1	250	_	_	250
Transfers from stage 3 to stage 2	_	_	_	_
New financial assets originated or				
purchased	157,439	16,957	_	174,396
Changes in loss rates/ LGDs/EADs	(977)	10,883	113,803	123,709
Changes in model assumptions and				
methodologies	_	_	_	_
Financial assets derecognised during				
the year	(83,081)	(28,786)	(33,294)	(145,161)
Total net P&L charge during the				
year	60,851	127,593	339,727	528,171
Write-offs			(173,845)	(173,845)
Loss allowance as at January 31,				
2021	468,431	264,275	2,685,600	3,418,306

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

### 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ... continued

Maximum exposure to credit risk ... continued

Loans to customers ...continued

Write-off policy

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing enforcement activity and (ii) where the Group's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

The Group may write-off financial assets that are still subject to enforcement activity. The outstanding contractual amounts of such assets written off during the year ended January 31, 2022 was \$611,759 (2021: \$173,845).

The Group still seeks to recover amounts it is legally owed in full, but which have been partially written off due to no reasonable expectation of full recovery.

#### Modification of financial assets

The Group sometimes modifies the terms of loans provided to customers due to commercial renegotiations, or for distressed loans, with a view to maximising recovery. Such restructuring activities include extended payment term arrangements and payment holidays. Restructuring policies and practices are based on indicators or criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans.

The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in derecognition of the original asset (see note 5(b) above). The Group monitors the subsequent performance of modified assets. The Group may determine that the credit risk has significantly improved after restructuring, so that the assets are moved from Stage 3 or Stage 2 (Lifetime ECL) to Stage 1 (12-month ECL). This is only the case for assets which have performed in accordance with the new terms for twelve consecutive months or more. The gross carrying amount of such assets held as at January 31, 2022 was \$nil (2021: \$nil).

The Group continues to monitor if there is a subsequent significant increase in credit risk in relation to such assets through the use of specific models for modified assets.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

Investment securities

**January 31, 2022** 

Type of investment	Group internal credit rating	Exteri	nal credit r	ating	Average ECL rate	Estimated gross carrying amount at default \$	Loss allowance \$
		Caricris	Moody's	S&P			
Fixed deposits	Stage 1	BBB-	В3	B-	0.4772	56,279,524	268,565
Fixed deposits	Stage 2	BBB-	B3	B-	8.6634	2,285,193	197,975
Corporate bonds	Stage 1	BBB-	B3	B-	0.7966	27,876,778	222,073
Treasury bills and bonds	Stage 1	BBB-	В3	B-	0.7966	10,874,396	86,628
						97,315,891	775,241

## January 31, 2021

Type of investment	Group internal credit rating	Exteri	ıal credit r	ating	Average ECL rate %	gross carrying amount at default	Loss allowance \$
		Caricris	Moody's	S&P			
Fixed deposits	Stage 1	BBB-	B3	B-	0.5909	52,881,186	312,476
Fixed deposits	Stage 2	BBB-	B3	B-	10.1555	2,650,908	269,213
Corporate bonds Treasury bills and	Stage 1	BBB-	В3	B-	0.6702	28,762,169	192,764
bonds	Stage 1	BBB-	B3	B-	1.4696	6,511,228	95,689
						90,805,491	870,142

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

Maximum exposure to credit risk ... continued

<u>Investment securities</u> ...continued

The closing balance of the investment securities loss allowance as at January 31, reconciles with the investment securities loss allowance opening balance as follows:

### **January 31, 2022**

Parent company	Non- controlling interests \$	Total \$
806,800	63,342	870,142
		(94,901) <b>775,241</b>
	company \$	Parent controlling interests \$ 806,800 (80,716) (14,185)

#### **January 31, 2021**

	Parent company \$	Non- controlling interests \$	Total \$
Balance at beginning of year Loss allowance for the year (note 29)	486,028 320,772	12,318 51,024	498,346 371,796
Balance at end of year	806,800	63,342	870,142

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

## b) Credit risk ... continued

Expected credit loss measurement ...continued

### <u>Receivables</u>

		ECL stagin	ıg	
	Stage 1 \$	Stage 2 \$	Stage 3	Total \$
January 31, 2022	Ψ	Ψ	Ψ	Ψ
Expected credit loss rate	3.32%	6.09%	100%	
Gross carrying amount	16,643,146	1,679,791	9,820,540	28,143,477
Lifetime expected credit loss	552,421	102,364	9,820,540	10,475,325
January 31, 2021				
Expected credit loss rate	1.25%	1.50%	100%	
Gross carrying amount	14,919,564	2,214,688	9,392,703	26,526,955
Lifetime expected credit loss	186,495	33,220	9,392,703	9,612,418

The closing balance of the receivables loss allowance as at January 31, reconciles with the receivables loss allowance opening balance as follows:

	2022 \$	2021 \$
Balance at beginning of year	9,612,418	10,027,118
Charge of allowance for the year (note 29)	1,042,296	645,931
Recoveries (note 29)	(165,446)	(117,760)
Transfer to assets under disposal group	<del>-</del>	(741,454)
Written-off during the year	(13,943)	(201,417)
Balance at end of year	10,475,325	9,612,418

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

### 5 Financial risk management ... continued

Financial risk factors ... continued

#### b) Credit risk ... continued

Expected credit loss measurement ...continued

## Due from related parties, reinsurance assets and statutory deposits

Due from related parties, reinsurance assets and statutory deposits are financial assets measured at amortised cost and considered to have low credit risk.

During the year, no loss allowance is recognised as management believes that there is no risk of collecting those financial assets due to their short-term duration and the counterparties have access to sufficiently highly liquid assets in order to repay the receivable if demanded at the reporting date.

#### **Geographic**

Substantially all of the Group's customers are located within St. Kitts and Nevis and the Eastern Caribbean region.

#### c) Liquidity risk

Liquidity risk is the risk that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecasts of cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine surplus or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient over the lookout period.

The Group's objective is to maintain cash and marketable securities to meet its liquidity requirements for 30-day periods at a minimum. This objective was met for the reporting periods. Funding for long-term liquidity needs is additionally secured by credit facilities.

The table below analyses the Group's financial liabilities and assets in relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date, and represent the contractually undiscounted cash flows:

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ... continued

Financial risk factors ... continued

### c) Liquidity risk ... continued

	Within 1 year \$	Between 1 and 5 years	More than 5 years	Total \$
As at January 31, 2022				
Financial liabilities				
Borrowings	27,566,476	14,324,959	_	41,891,435
Customers' deposits	138,738,735	_	4,811,062	143,549,797
Insurance liabilities	14,679,102	_	_	14,679,102
Accounts payable and other liabilities	38,578,263	906,634	1,806,278	41,291,175
Due to related parties	381,892	_	_	381,892
Liabilities included in disposal group	572,647	_	_	572,647
Total financial liabilities	220,517,115	15,231,593	6,617,340	242,366,048
Financial assets held to managed liquidity risk	165,902,840	65,106,912	41,524,259	272,534,011
-		<u> </u>		
Net liquidity gap	(54,614,275)	49,875,319	34,906,919	30,167,963
As at January 31, 2021 Financial liabilities				
Borrowings	21,079,420	17,116,332	183,167	38,378,919
Customers' deposits	129,152,207	3,997,294	4,811,062	137,960,563
Insurance liabilities	15,522,632	_	_	15,522,632
Accounts payable and other liabilities	43,092,483	889,960	2,061,177	46,043,620
Due to related parties	4,000	_	_	4,000
Liabilities included in disposal group	639,392	_	_	639,392
Total financial liabilities	209,490,134	22,003,586	7,055,406	238,549,126
Financial assets held to managed liquidity risk	147,707,612	72,011,412	37,772,686	257,491,710
Net liquidity gap	(61,782,522)	50,007,826	30,717,280	18,942,584

## 6 Management of insurance and financial risks

#### a) Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

To limit the Group's exposure to potential loss on an insurance policy, the Group cedes certain levels of risk to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

#### a) Insurance risk ... continued

For its property risks, the Group uses excess of loss catastrophe reinsurance treaties to obtain reinsurance coverage. Catastrophe reinsurance is obtained for multiple claims arising from one event or occurring within a specified time period. However, treaty limits may apply and may expose the insurer to further claims exposure.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefits payments exceed the carrying amount of the insurance liabilities. This could occur because of the frequency or severity of claims and if benefits payments are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate.

The concentration of insurance risk for insurance company before and after reinsurance by risk category is summarised below, with reference to the carrying amount of the insurance liabilities (gross and net of reinsurance) arising from insurance contracts:

	202	2	2021		
	Gross	Net	Gross	Net	
	\$	\$	\$	\$	
Type of risk					
Motor	4,735,068	4,377,960	4,820,809	4,537,628	
Property	879,390	395,297	2,564,131	334,131	
	5,614,458	4,773,257	7,384,940	4,871,759	
Add:					
Claims incurred but not reported	395,000	395,000	427,000	427,000	
Unallocated loss adjustment expenses	356,000	356,000	358,000	358,000	
	6,365,458	5,524,257	8,169,940	5,656,759	

#### *i)* Property insurance

Property insurance contracts are underwritten using the following main risk categories: fire, business interruption, weather damage and theft.

### Frequency and severity of claims

For property insurance contracts, climatic changes may give rise to more frequent and severe extreme weather events (for example, flooding, hurricanes, earthquakes, etc.), and may increase the frequency and severity of claims and their consequences. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

### 6 Management of insurance and financial risks ... continued

#### a) Insurance risk ... continued

i) Property insurance ...continued

#### Frequency and severity of claims ... continued

The Group has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from fire, hurricane and earthquake damage. The Group has reinsurance cover for such damage to limit losses to \$500,000 in any one occurrence, per individual property risk.

### Sources of uncertainty in the estimation of future claim payments

Claims on property contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. There are several variables that affect the amount and timing of cash flows from these contracts. The compensation paid on these contracts is the monetary awards granted for property damage caused by insured perils as stated in the contract of insurance.

The estimated costs of claims include direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Property claims are less sensitive as the shorter settlement period for these claims allows the Group to achieve a higher degree of certainty about the estimated cost of claims. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) at the reporting date.

#### ii) Casualty insurance

The Group's casualty insurance is motor, marine and liability insurance.

#### Frequency and severity of claims

The frequency and severity of claims can be affected by several factors. The most significant is the number of cases coming to Court that have been inactive or latent for a long period of time. Estimated inflation is also a significant factor due to the long period required to settle these cases.

The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. Furthermore, the Group's strategy limits the total exposure to the Group by the use of reinsurance treaty arrangements. The reinsurance arrangements include excess of loss cover. The effect of such reinsurance arrangements is that the Group should not suffer total net insurance loss of more than \$200,000 per risk for casualty insurance.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

### 6 Management of insurance and financial risks ... continued

- a) Insurance risk ... continued
  - ii) Casualty insurance ...continued

#### Sources of uncertainty in the estimation of future claim payments

Claims on casualty contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. As a result, casualty and financial risk claims are settled over a longer period of time. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employers' liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur because of the accident.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for claims incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) and a provision for unexpired risks at the reporting date. The Group's IBNR loss reserves are derived using the paid loss development estimation method (triangular method). Each business class IBNR was calculated using claims data and loss history. The quantum of casualty claims is particularly sensitive to the level of Court awards and to the development of legal precedent on matters of contract and tort.

#### iii) Reinsurance contracts

#### Sources of uncertainty in the estimation of future claim payments

Claims on reinsurance contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. The provision for outstanding claims is subject to the risk that actual claims settlement may be less than or exceed the amount reserved. Particular attention is given to those situations where the funds dedicated to future claims payments may be inadequate. The estimated costs of claims include direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) at the reporting date. The Group engages an actuary to ensure that its loss reserves for claims incurred but not reported are adequate. The Actuary uses a range of well-established actuarial methods for this purpose and determines the minimum required provision using a weighted average.

#### iv) Life insurance contracts

The Group limits its exposure of potential loss on life insurance policies, by ceding all insurance risks to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

#### a) Insurance risk ... continued

#### iv) Life insurance contracts ... continued

The nature and extent of risks arising from life insurance contracts as of January 31, are as follows:

### Concentration of life insurance risk

Gross individual life insurance benefit insured per life policy as at January 31, is as follows:

Range	2022	2021
\$0 - \$200,000	76%	72%
\$200,001 - \$400,000	19%	24%
\$400,001 - \$800,000	5%	4%

The risk is concentrated in the first 2 categories.

### Comparison of actual and expected claims of life insurance risk

The disclosure about claims development relates to the period when the earliest material claim arose for which there is still uncertainty about the amount and timing of the claims payments. As at January 31, the Group's comparison of actual and expected claims is shown below.

		2021		
Year	Actual claims \$	Expected claims \$	Actual claims \$	Expected claims \$
2010	45,000	106,000	45,000	106,000
2011	93,000	103,000	93,000	103,000
2012	8,000	98,000	8,000	98,000
2013		93,000	_	93,000
2014	_	87,000	_	87,000
2015	_	82,000	_	82,000
2016	_	78,000	_	78,000
2017	50,000	74,000	50,000	74,000
2018	71,000	54,000	71,000	54,000
2019	147,000	67,000	147,000	67,000
2020	_	56,000	_	56,000
2021	95,000	46,000	95,000	46,000
2022	<del>-</del>	41,000	_	_

Notes to Consolidated Financial Statements

## January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

#### a) Insurance risk ... continued

### iv) Life insurance contracts ...continued

### Maturity profile of life insurance risk

The estimated timing of net cash outflows resulting from recognised life insurance liabilities as at January 31, are as follows:

	Up to 1 year \$	1 to 5 years	Over 5 years \$	Total \$
As at January 31, 2022				
Net reserve Fund balance Supplementary benefits	- - 47	3,023	1,210,008 168,259	1,213,031 168,259 47
Total liabilities, January 31, 2022	47	3,023	1,378,267	1,381,337
As at January 31, 2021				
Net reserve Fund balance Supplementary benefits	292 - 52	4,549 - -	1,253,146 164,185 –	1,257,987 164,185 52
Total liabilities, January 31, 2021	344	4,549	1,417,331	1,422,224

## v) Claims development

#### Claims development – insurance

The Group employs loss (claims) development tables as a means of measuring actual claims compared with previous estimates. Claims are typically resolved within one year and are assessed on a case-by-case basis.

Notes to Consolidated Financial Statements

## **January 31, 2022**

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

- a) Insurance risk ... continued
  - v) Claims development ...continued

Claims development - insurance ... continued

Motor	<u> </u>	ross
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Loss year	Brought forward \$	2018 \$	2019 \$	2020 \$	2021 \$	2022 \$	Total \$
<ul> <li>At end of reporting year</li> <li>One year later</li> <li>Two years later</li> <li>Three years later</li> <li>Four years later</li> <li>Five years and over</li> </ul>	13,699,421 (605,802) 176,510 (10,679) (39,511) (474,978)	2,351,911 (76,803) (24,434) (43,637) (1,822) 43,345	3,321,516 147,086 (182,499) (211,526)	3,851,283 (282,859) (369,218) — —	3,176,167 (98,246) - - -	3,584,823 - - - - -	29,985,121 (916,624) (399,641) (265,842) (41,333) (431,633)
Current estimate of cumulative claims	12,744,961	2,248,560	3,074,577	3,199,206	3,077,921	3,584,823	27,930,048
Cumulative payments to date	(10,514,628)	(1,939,496)	(2,627,452)	(2,355,520)	(3,086,037)	(2,671,847)	(23,194,980)
Liability recognised in the statement of financial position	2,230,333	309,064	447,125	843,686	(8,116)	912,976	4,735,068
Motor – net							
<ul> <li>At end of reporting year</li> <li>One year later</li> <li>Two years later</li> <li>Three years later</li> <li>Four years later</li> <li>Five years and over</li> </ul>	13,699,421 (605,802) 176,510 (10,679) (39,511) (474,978)	2,351,911 (76,803) (24,434) (43,637) (1,822) 43,345	3,321,516 147,086 (182,499) (214,876)	3,456,996 (171,753) (291,420) – –	3,176,167 (148,246) - - - -	3,486,448 - - - - -	29,492,459 (855,518) (321,843) (269,192) (41,333) (431,633)
Current estimate of cumulative claims	12,744,961	2,248,560	3,071,227	2,993,823	3,027,921	3,486,448	27,572,940
Cumulative payments to date	(10,514,628)	(1,939,496)	(2,627,452)	(2,355,520)	(3,086,037)	(2,671,847)	(23,194,980)
Liability recognised in the statement of financial position	2,230,333	309,064	443,775	638,303	(58,116)	814,601	4,377,960

Notes to Consolidated Financial Statements

## **January 31, 2022**

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

## a) Insurance risk ... continued

v) Claims development ...continued

Claims development - insurance ... continued

## Property - gross

Loss year	Brought forward \$	2018 \$	2019 \$	2020 \$	2021 \$	2022 \$	Total \$
<ul> <li>At end of reporting year</li> <li>One year later</li> <li>Two years later</li> <li>Three years later</li> <li>Four years later</li> <li>Five years later</li> </ul>	7,114,267 209,456 (13,864) (12,000) (3,000)	2,481,140 (207,876) - (52,000) (1,745,907)	152,169 (2,245) - 5,150 - -	1,081,173 (232,163) - - - -	712,726 (20,519) - - - -	106,093 - - - - -	11,647,568 (253,347) (13,864) (58,850) (1,748,907)
Current estimate of cumulative claims	7,294,859	475,357	155,074	849,010	692,207	106,093	9,572,600
Cumulative payments to date	(7,262,318)	(426,121)	(102,566)	(848,981)	(46,460)	(6,764)	(8,693,210)
Liability recognised in the statement of financial position	32,541	49,236	52,508	29	645,747	99,329	879,390
Property – net							
<ul> <li>At end of reporting year</li> <li>One year later</li> <li>Two years later</li> <li>Three years later</li> <li>Four years later</li> <li>Five years later</li> </ul>	7,114,267 209,456 (13,864) (12,000) (3,000)	711,140 (207,876) - (52,000) - -	152,169 (2,245) - 5,150 - -	559,086 289,924 - - -	252,726 (20,519) - - - -	106,093 - - - - -	8,895,481 268,740 (13,864) (58,850) (3,000)
Current estimate of cumulative claims	7,294,859	451,264	155,074	849,010	232,207	106,093	9,088,507
Cumulative payments to date	(7,262,318)	(426,121)	(102,566)	(848,981)	(46,460)	(6,764)	(8,693,210)
Liability recognised in the statement of financial position	32,541	25,143	52,508	29	185,747	99,329	395,297

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

#### b) Fair value of financial assets and liabilities

Fair value is the arm's length consideration for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties, who are under no compulsion to act and is best evidenced by a quoted market price, if one exists.

#### **Determination of fair value**

The following methods and assumptions have been used to estimate the fair value of each class of financial instruments for which it is practical to estimate a value:

#### Short-term financial assets and liabilities

The carrying value of these financial assets and liabilities is a reasonable estimate of their fair value because of the short maturity of these instruments. Short-term financial assets are comprised of cash and cash equivalents, loans to customers, receivables reinsurance assets and due from related parties. Short-term financial liabilities are comprised of customers' deposits, insurance liabilities, accounts payable and other liabilities and due to related parties.

### Long-term financial assets

The fair value of long-term financial assets which are not quoted in an active market is based on discounted cash flows using the interest rate for new financial assets with the same characteristics and maturities.

#### Financial assets at FVOCI

Fair value is based on quoted market prices. Where these are not available, fair value is assumed to approximate cost.

#### Borrowings and deposits

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand.

The estimated fair value of fixed-interest bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

## b) Fair value of financial assets and liabilities ... continued

The table below summarises the carrying amounts and fair values of the Group's financial assets and liabilities:

	Carı	rying value		Fair value
	2022	2021	2022	2021
	\$	\$	\$	\$
Financial assets				
Cash and cash equivalents	25,577,449	22,455,150	25,577,449	22,455,150
Investment securities	96,540,650	89,935,349	96,540,650	89,935,349
Loans to customers	116,980,515	109,771,246	116,980,515	109,771,246
Receivables	17,668,152	16,914,537	17,668,152	16,914,537
Reinsurance assets	3,771,541	7,065,500	3,771,541	7,065,500
Statutory deposits	2,882,148	2,874,244	2,882,148	2,874,244
Due from related parties	1,706,322	1,291,885	1,706,322	1,291,885
	265,126,777	250,307,911	265,126,777	250,307,911
Financial liabilities				
Borrowings	39,727,419	36,290,142	39,727,419	36,290,142
Customers' deposits	141,452,306	135,895,763	141,452,306	135,895,763
Insurance liabilities	14,679,102	15,522,632	14,679,102	15,522,632
Accounts payable and other liabilities	40,241,656	39,290,089	40,241,656	39,290,089
Due to related parties	381,892	4,000	381,892	4,000
	236,482,375	227,002,626	236,482,375	227,002,626

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

#### c) Fair value hierarchy

Fair value measurement of financial assets

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices in active markets for identical assets and liabilities. This level includes equity securities and debt instruments listed on exchanges.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the assets or liabilities that are not based on observable market data. This level includes equity investments and debt instruments with significant unobservable components.

The hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in valuations where possible.

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Financial assets 2022 Financial assets at FVOCI (note 9)	20,628	3,927,227	2,665,094	6,612,949
Financial assets 2021 Financial assets at FVOCI (note 9)	20,628	4,021,260	2,653,178	6,695,066

Fair value measurement of non-financial assets

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis:

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Land and buildings –January 31, 2022			82,543,859	82,543,859
Land and buildings – January 31, 2021	_	_	88,877,882	88,877,882

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionally-qualified property valuers. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed by the Board of Directors at each reporting date.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

### c) Fair value hierarchy ... continued

Fair value measurement of non-financial assets ... continued

The appraisal was carried out using a market approach that reflects observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the land in question, including plot size, location and current use.

Land and buildings were revalued in January 2020 and difference between the carrying amounts of land and buildings and the fair values are recognised as a revaluation loss or surplus either in the consolidated statement of income or consolidated statement of other comprehensive income (see notes 17 and 25).

### d) Capital risk management

The Group maintains a level of capital that is sufficient to meet several objectives, including its ability to continue as a going concern in order to provide returns and benefits for shareholders and to maintain an acceptable total debt-to-capital ratio to provide access to adequate funding sources to support current operations and the fulfillment of its strategic plan.

Total net debt includes bank loans and long-term debt less cash and cash equivalents. The Group's capital includes total net debt and equity. As at January 31, 2022, the Group's net debt amounted to \$14,149,070 (2021: \$13,834,992), while its equity amounted to \$193,860,072 (2021: \$191,910,560).

The Group manages its capital structure and makes adjustments in light of changes in activities, economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Group may issue new shares, adjust the amount of dividends paid to shareholders or sell assets to reduce debt.

In accordance with Section 3 of the Insurance Act of 2009 of St. Kitts and Nevis (the "Act"), the insurance subsidiary, TDC Insurance Company Limited, is required to have a minimum share capital of \$2,000,000 fully paid up in cash. Further, Section 23 of the Act requires the insurance subsidiary to deposit an amount of \$1,000,000 for long term insurance and no less than \$500,000 for motor vehicle insurance with the Registrar or that the interest of the Registrar in respect of any prescribed asset be duly registered with the Eastern Caribbean Central Securities Registry. The statutory deposits prior to elimination in the amount of \$4,366,641 (2021: \$4,358,585) in the form of term deposits and bonds are currently held by the insurance subsidiary to satisfy the above requirement.

In St. Kitts and Nevis, the solvency criteria prescribed by Section 54 (c) of the Act states that a registered insurance company carrying on both long-term insurance and general insurance business, shall be deemed to be insolvent, if the excess of its total assets over its total liabilities is less than the greater of the following amounts:

- i) \$500,000; or
- ii) 20% of its premium income in respect of the general insurance business in its last preceding financial year and 5% of the long-term life insurance liabilities as at the end of the reporting period.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

## d) Capital risk management ... continued

	2022 \$	2021 \$
General insurance business 20% of net premium income of the preceding year (2022: \$7,504,680: 2021: \$7,675,214) Long-term insurance business	1,500,936	1,535,043
5% of life policyholders' benefits of the current year (2022: \$1,381,337; 2021: \$1,422,224)	69,067	71,111
	1,570,003	1,606,154
Compliance with the minimum margin of solvency is determ	2022 \$	2021 \$
Total assets Total liabilities	65,559,945 (18,944,835)	59,128,485 (15,707,043)
Margin of solvency	46,615,110	(13,707,043)
		43,421,442
Required minimum margin of solvency	(1,570,003)	43,421,442 (1,606,154)

The margin of solvency was met and exceeded by the insurance subsidiary in 2022 and 2021.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

### 6 Management of insurance and financial risks ... continued

### d) Capital risk management ... continued

In Anguilla, the solvency criteria prescribed by Section 48 of the Financial Services Act states that a registered insurance company other than one carrying on long-term business, shall be deemed to be insolvent, if the excess of its total assets over its total liabilities is less than the greater of the following amounts:

- i) the minimum amount of paid up capital; and
- ii) where the Net Retained Annual Premium (NRAP) of the insurance subsidiary does not exceed US\$5,000,000, 20% of Net Retained Annual Premium.

	2022 \$	2021 \$
General insurance business 20% of net premium income	Ψ	Ψ
(2022: \$2,113,142; 2021: \$2,538,063)	422,628	507,612

Compliance with minimum margin of solvency is determined as follows:

	2022 \$	2021 \$
Total assets Total liabilities	31,007,233 (9,592,366)	26,607,183 (7,003,032)
Margin of solvency	21,414,867	19,604,151
Required minimum margin of solvency	(540,000)	(540,000)
Margin of solvency in excess of requirement	20,874,867	19,064,151

The margin of solvency was met and exceeded by the insurance subsidiary in 2022 and 2021.

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risks ... continued

### d) Capital risk management ... continued

Capital adequacy and the use of regulatory capital of the finance subsidiary are constantly monitored by the Board of Directors. The ECCB requires all financial institutions under its jurisdiction to hold the minimum level of regulatory capital of \$5,000,000.

The finance subsidiary regulatory capital as managed by management is divided into two tiers:

- Tier 1 Capital: share capital, retained earnings and reserves created by appropriation of retained earnings.
- Tier 2 Capital: qualifying subordinated loan capital, collective impairment allowance and unrealised gains arising on the fair valuation of security instruments held as available for sale.

The table below summarises the composition of regulatory capital of the finance subsidiary for the twoyear presentation. During those two years, the finance subsidiary complied with all of the statutory capital requirements with which it must comply.

	2022	2021
	\$	\$
Tier 1 capital		
Share capital	12,000,000	12,000,000
Statutory reserve	7,815,572	7,161,481
Other reserves	886,817	695,692
Retained earnings	17,607,723	15,132,822
Total qualifying Tier 1 capital	38,310,112	34,989,995
Tier 2 capital		
Accumulated impairment allowance	3,133,676	3,704,189
Total regulatory capital	41,443,788	38,694,184

## 7 Segment reporting

Management currently identifies the Group's product and service lines as its operating segments. These operating segments are monitored by the Group's Chief Executive Officer (the chief operating decision maker) and strategic decisions are made on the basis of adjusted segment operating results.

Operating segments are combined below under other segments. These are rentals and hire purchase, airline agents and tour operations, real estate development and shipping.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 7 **Segment reporting** ... continued

Segment information for the reporting period is as follows:

2022	General trading \$	Insurance \$	Financing	Hotel and restaurant	Other \$	Eliminations \$	Total \$
Revenue	•	·	·	·	·	·	•
From external customers:							
Revenue	104,534,017	_	_	_	4,270,958	_	108,804,975
Net interest income	_	1,403,703	5,719,254	_	949,242	_	8,072,199
Net underwriting income	_	5,958,442	_	_	_	_	5,958,442
Other income	5,900,210	2,156,894	500,915	_	601,715	_	9,159,734
From other segments	17,704,866	1,683,982	103,136	_	(583,826)	(18,908,158)	
	128,139,093	11,203,021	6,323,305	_	5,238,089	(18,908,158)	131,995,350
Cost of sales	(90,928,704)	_	_	_	(1,869,073)	11,852,126	(80,945,651)
Gross profit	37,210,389	11,203,021	6,323,305	_	3,369,016	(7,056,032)	51,049,699
Employee costs	(17,167,451)	(1,934,498)	(1,096,297)	_	(1,341,962)	6,051	(21,534,157)
General and administrative expenses	(12,271,810)	(2,763,839)	(1,210,087)	_	(2,368,840)	3,475,925	(15,138,651)
Depreciation and amortisation	(4,770,511)	(599,575)	(201,943)	_	(755,064)	1,620,785	(4,706,308)
Loss on disposal of a subsidiary	(165,107)	_	_	_	_	_	(165,107)
Finance charges, net	(3,877,253)	27,182	47,841		211,649	406,479	(3,184,102)
Share of income on associated companies						777,125	777,125
	(38,252,132)	(5,270,730)	(2,460,486)	_	(4,254,217)	6,286,365	(43,951,200)
Segment profit/(loss) before income tax	(1,041,743)	5,932,291	3,862,819	_	(885,201)	(769,667)	7,098,499
Segment assets	204,882,441	96,567,178	188,447,443	16,378,458	32,309,574	(88,744,340)	449,840,754
Segment liabilities	111,119,483	28,549,072	150,137,331	21,276,528	10,006,548	(65,108,280)	255,980,682

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 7 **Segment reporting** ...continued

2021	General trading \$	Insurance \$	Financing	Hotel and restaurant	Other \$	Eliminations \$	Total
Revenue	*	7	<b>T</b>	•	•	•	•
From external customers:							
Revenue	111,855,260	_	_	_	3,854,444	_	115,709,704
Net interest income	748,825	1,238,362	5,890,799	_	761,270	_	8,639,256
Net underwriting income	_	5,950,560	_	_	_	_	5,950,560
Other income	6,964,060	2,116,952	687,599	_	1,692,011	_	11,460,622
From other segments	37,759,489	1,780,020	78,435	_	2,043,578	(41,661,522)	
	157,327,634	11,085,894	6,656,833	_	8,351,303	(41,661,522)	141,760,142
Cost of sales	(96,238,658)	_	_	_	(2,556,464)	12,408,269	(86,386,853)
Gross profit	61,088,976	11,085,894	6,656,833		5,794,839	(29,253,253)	55,373,289
Employee costs	(16,694,676)	(1,826,543)	(1,169,443)	_	(2,053,200)	1,059,451	(20,684,411)
General and administrative expenses	(11,233,778)	(2,905,596)	(1,600,677)	_	(3,602,524)	3,956,163	(15,386,412)
Depreciation and amortisation	(5,398,110)	(590,982)	(185,136)	_	(898,851)	2,124,498	(4,948,581)
Finance charges, net	(3,971,691)	44,460	33,781	_	254,793	40,674	(3,597,983)
Share of income on associated companies					_	929,846	929,846
	(37,298,255)	(5,278,661)	(2,921,475)	_	(6,299,782)	8,110,632	(43,687,541)
Segment profit/(loss) before income tax	23,790,721	5,807,233	3,735,358	_	(504,943)	(21,142,621)	11,685,748
Segment assets	207,924,555	85,735,668	179,139,322	_	36,717,834	(75,589,992)	433,927,387
Segment liabilities	110,011,772	22,710,075	144,149,328	_	10,270,733	(45,125,081)	242,016,827

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

## 7 **Segment reporting** ...continued

The totals presented above for the Group's operating segments reconcile to the financial figures as presented in the consolidated statement of financial position and consolidated statement of income.

## Major customers

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

# 8 Cash and cash equivalents

	2022 \$	2021 \$
Cash on hand Cash at banks Treasury bills and term-deposits	39,335 18,237,894 7,300,220	44,555 15,118,647 7,291,948
	25,577,449	22,455,150

Cash at banks is held with several local commercial banks in non-interest-bearing accounts. The amounts held in these accounts facilitate the short-term commitments and day-to-day operations of the Group.

#### Treasury bills and term-deposits

Treasury bills and term-deposits are held with Government of St. Kitts and Nevis and local commercial banks, respectively, with original terms to maturity of three months or less. Interest rate on treasury bills is 4.0% per annum (2021: 3.75% to 4.5%) while interest rates on short-term deposits are 1% per annum (2021: 1%).

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 9 Investment securities

	2022 \$	<b>2021</b> \$
Financial assets at FVOCI	·	·
Quoted securities Unquoted securities	3,947,855 2,665,094	4,041,888 2,653,178
	6,612,949	6,695,066
Amortised cost		
Fixed deposits Corporate bonds Government treasury bills and bonds	57,878,209 27,550,000 10,746,924	51,589,986 27,550,000 10,686,749
Interest receivable	96,175,133 1,140,758	89,826,735 978,756
Allowance for impairment	97,315,891 (775,241)	90,805,491 (870,142)
	96,540,650	89,935,349
	103,153,599	96,630,415
Current Non-current	94,159,163 8,994,436	80,804,235 15,826,180
	103,153,599	96,630,415

The movement in investment securities may be summarised as follows:

	Amortised cost	Financial assets at FVOCI \$	Total \$
Balance at January 31, 2020	73,972,372	6,681,631	80,654,003
Additions	27,754,501	_	27,754,501
Redemptions	(11,636,702)	_	(11,636,702)
Movement in interest receivable	216,974	_	216,974
Fair value gains	_	13,435	13,435
Impairment losses (note 29)	(371,796)		(371,796)
Balance at January 31, 2021	89,935,349	6,695,066	96,630,415
Additions	17,779,165	_	17,779,165
Redemptions	(11,647,741)	_	(11,647,741)
Movement in interest receivable	378,976	_	378,976
Fair value losses	_	(82,117)	(82,117)
Impairment reversal (note 29)	94,901	_	94,901
Balance at January 31, 2022	96,540,650	6,612,949	103,153,599

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 9 Investment securities ... continued

The fair value (losses)/gains for the year on financial assets at FVOCI are attributable to the shareholders of:

	2022 \$	2021 \$
Parent company (note 25) Non-controlling interests	(62,505) (19,612)	40,620 (27,185)
	(82,117)	13,435

The movement in the impairment losses on investment securities during the year is shown in Note 5(b).

## **Fixed deposits**

Fixed deposits consist of one to two years term deposits at local and regional financial institutions bearing interest at rates ranging from 1.0% to 3.5% per annum (2021: 1.0% to 3.5%).

At January 31, 2016, the Group held \$7,426,146 and \$2,747,376 in cash and fixed deposits at Caribbean Commercial Bank (Anguilla) Limited and National Bank of Anguilla Limited, respectively.

Both the Caribbean Commercial Bank (Anguilla) Limited and National Bank of Anguilla Limited were placed in Conservatorship in August 2013. The Conservator of these two banks advised that all depositors' balances up to \$2,800,000 are accessible to the depositors and any excess amounts will be transferred to a Depositors Protection Trust. The Bank Resolution Obligation Act, 2016 of Anguilla provides for the Government of Anguilla to fund the Depositors Protection Trust in support of the resolution of the Caribbean Commercial Bank (Anguilla) Limited and National Bank of Anguilla Limited.

On April 22, 2016, Caribbean Commercial Bank (Anguilla) Limited and National Bank of Anguilla Limited were placed in Receivership. Funds in the amount of \$975,921 and \$2,747,376 held at Caribbean Commercial Bank (Anguilla) Limited and National Bank of Anguilla Limited, respectively, that were not transferred to the Depositors Protection Trust, were transferred to a newly formed Bank, National Commercial Bank of Anguilla Limited.

Deposits held with the Depositors Protection Trust will be for a term of 10 years commencing on June 30, 2016, at an interest rate of 2% per annum and with a maximum annual allowed withdrawal of 10% of the principal balance. Accordingly, the amount of \$3,650,255 representing the Group's remaining deposit at Caribbean Commercial Bank (Anguilla) Limited in excess of \$2,800,000 will be held in the Depositors Protection Trust. The Trust Deeds in respect of these amounts were signed on June 30, 2017, with the first quarterly payment of principal and interest due on December 30, 2017. The first interest payment totalling \$141,750 was received on April 25, 2018. In 2022, the Group received payments totalling \$415,213 including interest amounting to \$50,191 (2021: \$422,513)

The Trust Deed in respect of this amount was signed on June 30, 2017. Deposits held with the Depositors' Protection Trust were to be held for a term of 10 years that commenced on April 22, 2016. However, due to a delay in the commencement of the payment on the Depositors' Protection Trust, a revised payment schedule was completed and resulted in a maturity date of March 30, 2028.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 9 Investment securities ... continued

As at January 31, 2022, the Group held an outstanding principal of \$2,281,391 (2021: \$2,646,413) and interest receivable of \$3,802 (2021: \$4,495).

#### **Corporate bonds**

Corporate bonds are held with Eastern Caribbean Home Mortgage for a period of twelve months at an interest rate of 2.5% per annum (2021: 2.5%).

#### Treasury bills and bonds

Treasury bills and bonds are held with Eastern Caribbean Governments with original terms to maturity ranging from more than three months to one year for treasury bills and one to twenty years for bonds. Interest rates on treasury bills range from 4% to 4.5% per annum (2021: 4.5%) while interest rates on bonds is 2.5% per annum (2021: 3%).

#### 10 Loans to customers

	2022 \$	2021 \$
Performing Under performing Non-performing Interest receivable	105,282,884 6,978,496 6,255,044 1,306,469	102,673,636 3,001,317 6,591,398 923,201
Gross loans Allowance for loan impairment	119,822,893 (2,842,378)	113,189,552 (3,418,306)
Total loans to customers	116,980,515	109,771,246
Current Non-current	22,920,483 94,060,032	22,261,814 87,509,432
	116,980,515	109,771,246

The weighted average effective interest rate on performing and under performing loans and advances at amortised cost at January 31, 2022 was 7.65% (2021: 8.31%).

The movement in the impairment losses of loans to customers during the year is shown in Note 5(b).

According to the ECCB loan provisioning guidelines, the calculated allowance for loan impairment amounts to \$2,368,927 (2021: \$2,324,612). Where the ECCB loan loss provision is greater than the allowance for credit losses calculated under IFRS, the difference is set aside as a specific reserve in equity. As at January 31, 2022, the loan loss provision calculated under IFRS was greater than the ECCB provision. Therefore, a specific reserve through equity was not required at the reporting date.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 10 Loans to customers ... continued

Non-performing loans as at January 31, 2022 amounted to \$6,255,044 (2021: \$6,591,398) and interest taken to income on credit-impaired loans during the year resulted in a derecognition of \$141,462 (2021: \$66,833). The interest receivable on loans that would not be recognised under ECCB guidelines as at January 31, 2022 amounted to \$773,127 (2021: \$631,665), and is included in other reserves in equity (see Note 25). The interest receivable on non-performing loans to customers but not recognised in the consolidated financial statements at the end of the year amounted to \$2,193,451 (2021: \$3,115,506).

#### 11 Receivables

	2022 \$	2021 \$
Accounts receivable	17,807,249	15,142,600
Finance lease receivables	6,528,400	7,483,938
Loan receivables	3,634,660	3,829,055
Other receivables	173,168	71,362
	28,143,477	26,526,955
Less: provision for impairment	(10,475,325)	(9,612,418)
	17,668,152	16,914,537
Less: non-current portion of receivables	(5,620,305)	(6,340,706)
Current portion of receivables	12,047,847	10,573,831

## Accounts receivable

The Group's accounts receivable represents amounts due from customers for the goods sold and services rendered in the ordinary course of business. They are generally due for settlement within 30 days and therefore are all classified as current. Details about the Group's impairment policies and the calculation of the loss allowance are disclosed in Note 5(b).

Due to the short-term nature of the Group's accounts receivable, their carrying amount is considered to be the same as their fair value.

Movement in the allowance for impairment of receivables is shown in Note 5(b).

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 11 Receivables ... continued

#### Finance lease receivables

The Group entered into finance leases covering motor vehicles and household furniture and appliances with lease terms ranging from two to eight years. The future Minimum Lease Payments Receivables (MLPR) under these finance leases together with the Present Value (PV) of Net Minimum Lease Payments Receivables (NMLPR) are as follows:

	2022		2021	
	Future MLPR \$	PV of NMLPR \$	Future MLPR \$	PV of NMLPR \$
Within one year After one year but not more than five	5,911,980	4,068,232	6,719,150	4,491,086
years	3,164,653	2,176,747	3,987,431	2,578,533
More than five years	412,050	283,421	602,356	414,319
Total MLPR	9,488,683	6,528,400	11,308,937	7,483,938
Amounts representing finance income	(2,960,283)	_	(3,824,999)	
PV of MLPR	6,528,400	6,528,400	7,483,938	7,483,938

The net investment relating to these finance leases is presented as finance lease receivables under receivables in the consolidated statement of financial position.

As at January 31, 2022, the provision for impairment of finance lease receivables included a provision for uncollectible minimum lease payment receivables amounting to \$2,036,145 (2021: \$1,907,388).

#### Loan receivable

On February 26, 2018, the Group, St. Kitts-Nevis-Anguilla National Bank Limited, Social Security Board and St. Kitts and Nevis Sugar Industry Diversification Foundation (the "lenders") entered into a credit agreement with St. Christopher Air and Sea Ports Authority (SCASPA). Under the credit agreement, the lenders granted a loan to SCASPA to assist in the construction of second cruise pier. Further, National Bank Trust Company (St. Kitts and Nevis) Limited acted as the security trustee while St. Kitts-Nevis-Anguilla National Bank Limited as the administrative agent. The loan bears interest at the rate of 4.5% per annum and repayable beginning October 2019, matures in 2033 and is secured by the parcels of land situated at Port Zante, Basseterre, St. Kitts.

The lenders agreed that the Group will provide US\$1,000,000 to the administrative agent for the loan extended to SCASPA. As at January 31, 2022, the amounts disbursed amounted to US\$865,906 or EC\$2,337,948 (2021: US\$865,906 or EC\$2,337,948).

The interest income recognised for the year amounted to US\$ 32,347 or EC\$ 105,844 (2021: US\$39,948 or EC\$107,860) is shown as part of interest income in the consolidated statement of income.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 11 Receivables ... continued

Loan receivable ... continued

The loan receivable balance including accrued interest as at January 31, 2022 from SCASPA amounted to US\$872,267 or EC\$2,355,121 (2021: US\$891,886 or EC\$2,408,093) is shown as part of loan receivables under receivables account.

## 12 Inventories

	2022 \$	2021 \$
General trading stock on hand	27,785,330	20,669,767
Land held for future development	11,647,503	11,647,503
Dewar properties – land	2,758,493	2,973,432
Sunrise Hills Villas – land	2,658,607	2,658,607
Work-in-progress	1,493,059	126,939
Real estate units available for sale	784,596	784,596
Stock in transit	701,199	1,174,132
	47,828,787	40,034,976

## 13 Prepayments and other current assets

	2022 \$	2021 \$
Statutory deposits Prepayments Right of return assets	2,882,148 2,075,236 193,621	2,874,244 2,884,882 181,530
	5,151,005	5,940,656

#### **Statutory deposits**

In accordance with the Insurance Act 2009 Section 23, all registered insurance companies are required to maintain a statutory deposit. As at January 31, 2022 and 2021, statutory deposits were held in the form of term deposits with local commercial banks, with original terms to maturity of one year and bear interest at a rate of 1% per annum (2021: 1%), and funds held on deposit with the Financial Services Regulatory Commission – St. Christopher Branch. Statutory deposits are restricted and hence are not available for use in the day-to-day operations of the Group.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 14 Related party balances and transactions

A related party relationship exists when one party has the ability to control directly or indirectly, through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between or among entities under common control, with the reporting enterprise and its key management personnel, directors and shareholders.

Amounts due from and to related parties are interest-free, unsecured and have no fixed terms of repayment and comprise the following:

	2022	2021
	\$	\$
Due from related parties		
Associated companies	1,706,322	1,291,885
	2022	2021
	\$	\$
Due to related parties		
Associated companies	381,892	4,000
The following transactions with associated companies were carried out	with related parties:	
	2022	2021
	2022 \$	2021 \$
Revenues	Ψ	Ψ
	7 521 620	0.542.020
Sale of goods	7,521,630	8,543,829
Management fees	49,000	204,000
Expenses		
Reinsurance premium expense	2,659,981	2,098,529
•		
Expenses	3,016,521	3,707,689
Shares owned by Group directors		
	2022	2021
	\$	\$
4,493,097 shares at \$1 per share	4 402 007	4 405 207
(2021: 4,485,397 shares at \$1 per share)	4,493,097	4,485,397

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 14 Related party balances and transactions ... continued

The following transactions were carried out with related parties:

## **Balances with the Group directors**

Loans to and deposits from directors bear interest ranging from 5.6% to 7.0% and 3% to 3.5%, respectively, are included in loans to customers and customers' deposits, respectively, on the consolidated statement of financial position.

	<b>2022</b> \$	2021 \$
Loans to directors	1,036,766	1,279,448
Deposits from directors	1,548,859	1,957,284

Advances from directors are repayable on demand and bear interest ranging from 3% to 4% per annum (2021: 3% to 4%) and are included in accounts payable and other liabilities on the consolidated statement of financial position.

	2022	2021
	\$	\$
Advances from directors	1,223,732	1,790,386

#### **Key management compensation**

Key management includes the Group's executive and non-executive directors. The compensation incurred in respect of key management is as follows:

	2022 \$	2021 \$
Salaries	1,650,105	1,367,008
Directors' fees	536,500	615,250
Gratuity	341,702	373,425
Social security	112,209	87,988
Allowances	104,370	78,060
Pension	101,058	95,903
	2,845,944	2,617,634

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 15 Interest in subsidiaries

Composition of the Group

Set out below are details of the subsidiaries held directly by the Group:

	Country of incorporation and principal place of		ownership	oortion of interests he Group
Name of subsidiary	business	Principal activity	2022	2021
City Drug Store (2005) Limited	St. Kitts	the retailing of consumer products	100%	100%
Conaree Estates Limited	St. Kitts	land and property development	100%	100%
Dan Dan Garments Limited	St. Kitts	leasing of land and building	100%	100%
Ocean Terrace Inn Limited	St. Kitts	operation of Ocean Terrace Inn hotel, Fisherman's Wharf Restaurant and apartments ownership and rentals	100%	100%
Sakara Shipping Inc.	Tortola	the provision of freight and other shipping services	100%	100%
St. Kitts Bottling Company Limited	St. Kitts	the trade or business of aerated beverages and purified water manufacturers and bottlers	51.67%	51.67%
TDC Financial Services Company Limited	St. Kitts	accepting deposits from customers, providing loans to customers and investing in debt and equity securities	100%	100%
TDC Insurance Company Limited	St. Kitts	the business of underwriting all classes of general insurance	100%	100%
TDC Airline Services Limited	St. Kitts	airline, shipping, chartering and travel agents	100%	100%

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 15 Interest in subsidiaries ... continued

Composition of the Group ...continued

	Country of incorporation and principal place of		Propo ownership in held by the	
Name of subsidiary	business	Principal activity	2022	2021
TDC Real Estate and Construction Company Limited	St. Kitts	real estate development and construction of residential villas	100%	100%
TDC Rentals Limited	St. Kitts	car rental services and financing service to consumers	100%	100%
TDC Tours Limited	St. Kitts	organisation of tours, weddings and shore excursions	100%	100%
City Drug Store (Nevis) Limited	Nevis	retailing of products	100%	100%
TDC Nevis Limited	Nevis	trading as general merchants, manufacturers' representatives and commission agents	100%	100%
TDC Real Estate and Construction Company (Nevis) Limited	Nevis	real estate development and construction	100%	100%
TDC Rentals (Nevis) Limited	Nevis	car rental services and financing service to consumers	_	100%
East Caribbean Reinsurance Company Limited	Anguilla	the business of reinsurance for all classes of general insurance	80%	80%

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 15 Interest in subsidiaries ... continued

There are no subsidiaries with a non-controlling interest that is material to the Group.

The Company has issued guarantees to certain banks in respect of the credit facilities granted to certain subsidiaries (see note 34).

On September 3, 2021, the Group liquidated its 100% interest in its wholly-owned subsidiary, TDC Rentals (Nevis) Limited. The loss on liquidation of TDC Rentals (Nevis) Limited amounted to \$165,107 and is shown as a part of operating expenses in the 2022 consolidated statement of income.

#### Disposal group and discontinued operations

In 2017, St. Kitts Bottling Company Limited ceased its operations through sale of its manufacturing of aerated beverages and water along with certain assets and liabilities to a third party purchaser.

In March 2020, the Ocean Terrace Inn Limited and its subsidiaries (collectively referred to as "OTI Group") ceased its business operations due to significant decline in business activity and the impact of the COVID-19 pandemic.

The revenues and expenses, gains and losses relating to the cessation of the above businesses have been eliminated from profit or loss from the Group's continuing operations and are shown as single line item on the face of the consolidated statement of income.

The carrying amounts of assets and liabilities in this disposal group are summarized as follows:

	2022 \$	<b>2021</b> \$
Current assets		
Cash	181,334	231,173
Receivables	43,879	105,636
Prepayments	18,894	27,762
Income tax recoverable	11,945	16,383
Current assets included in disposal group	256,052	380,954
Non-current assets		
Property and equipment	16,294,930	17,567,388
Total assets included in disposal group	16,550,982	17,948,342
Current liabilities		
Accounts payable and other liabilities	572,647	639,392
Income tax payable	26,184	
Liabilities included in disposal group	598,831	639,392

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 15 Interest in subsidiaries ... continued

# Disposal group and discontinued operations ... continued

The analysis of the results of discontinued operations excluding transactions with related parties are as follows:

	2022	2021
	\$	\$
Revenue	_	704,281
Cost of sales	(74,479)	(547,255)
Gross (loss)/profit	(74,479)	157,026
Other income	1,763,960	791,245
Employee costs	(80,521)	(361,080)
General and administrative expenses	(686,461)	(916,523)
Depreciation and amortisation	_	(175,902)
Impairment loss on property and equipment	_	(7,023)
Write-off of non-recoverable assets	_	(63,847)
Finance charges	(3,523)	(139,778)
Profit/(loss) before tax	918,976	(715,882)
Income tax expense	(30,622)	(2,639)
Net income/(loss) for the year	888,354	(718,521)

Cash flows from discontinued operations for the reporting period are as follows:

	2022 \$	2021 \$
Cash flows from operating activities	44,311	276,953
Cash flows from/(used in) investing activities	2,151,003	(24,100)

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 16 Investment in associates

The Group's associates include the following:

Name of associate	Country of incorporation/ Principal place of business	Percent of own	O	Carryir	ng value
		2022 %	2021 %	2022 \$	2021 \$
St. Kitts Masonry Products Limited Malliouhana-Anico Insurance Company	St. Kitts	50%	50%	9,388,376	8,353,201
Limited	Anguilla	25%	25%	3,181,443	3,022,147
Port Services Limited	St. Kitts	33%	33%	135,973	172,803
				12,705,792	11,548,151

Movements in the investment in associates account are as follows:

	2022 \$	<b>2021</b> \$
Balance at beginning of year	11,548,151	11,368,305
Share of income/(loss) of associated companies	, ,	
Profit or loss	777,125	929,846
Other comprehensive income – FVOCI financial assets (note 25)	(3,750)	_
Other comprehensive income – Revaluation reserve – property		
(note 25)	634,266	_
Dividends received	(250,000)	(750,000)
Balance at end of year	12,705,792	11,548,151

St. Kitts Masonry Products Limited

St. Kitts Masonry Products Limited manufactures and sells ready-mix concrete and concrete blocks for the construction industry.

Other associated companies

Other associated companies include Malliouhana-Anico Insurance Company Limited and Port Services Limited and the related principal activities are the underwriting of all classes of general insurance and stevedoring services, respectively.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 16 Investment in associates ... continued

Condensed financial information of St. Kitts Masonry Products Limited and other associated companies are as follows:

# January 31, 2022

	St. Kitts Masonry	Other
	Products	associated
	Limited	companies
	\$	\$
Current assets	4,998,629	13,243,171
Non-current assets	16,051,918	15,188,929
Current liabilities	(2,377,539)	(4,684,470)
Non-current liabilities	<del></del>	(6,835,152)
Net assets	18,673,008	16,912,478
Revenue	11,801,585	4,006,213
Costs and expenses	(10,858,877)	(3,036,073)
Net income	942,708	970,140
January 31, 2021		
	St. Kitts Masonry Products Limited	Other associated companies
	\$	\$
Current assets	5,194,113	13,315,787
Non-current assets	15,922,542	12,347,537
Current liabilities	(3,614,374)	(3,266,313)
Non-current liabilities	(899,625)	(6,551,802)
Net assets	16,602,656	15,845,209
Revenue	12,783,813	5,219,177
Costs and expenses	(11,935,945)	(4,204,823)
Net income	847,868	1,014,354

During the year, dividends received from St. Kitts Masonry Products Limited amounted to \$250,000 (2021: \$750,000).

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

# 17 Property, plant and equipment

	Land and buildings \$	Furniture and fittings	Plant and machinery \$	Containers \$	Motor vehicles \$	Computers and equipment \$	Right-of-use assets	Total \$
At January 31, 2020								
Cost or valuation	109,640,000	7,241,643	18,622,890	670,743	24,426,098	8,329,803	1,633,997	170,565,174
Accumulated depreciation	_	(5,238,603)	(12,632,141)	(481,476)	(16,729,327)	(7,045,996)	(163,401)	(42,290,944)
Allowance for impairment	(2,738,400)	(293,788)	(524,032)	_	_	(11,678)	_	(3,567,898)
Net book amount	106,901,600	1,709,252	5,466,717	189,267	7,696,771	1,272,129	1,470,596	124,706,332
Year ended January 31, 2021								
Opening net book amount	106,901,600	1,709,252	5,466,717	189,267	7,696,771	1,272,129	1,470,596	124,706,332
Additions	977,062	144,744	393,846	33,245	751,451	652,016	629,300	3,581,664
Disposals	(604,200)	(9,369)	(45,202)	(27,302)	(10,345,171)	(160,997)	_	(11,192,241)
Writeback on disposals	7,583	8,590	29,442	24,215	8,527,350	127,785	_	8,724,965
Transfer to assets under disposal								
group								
Cost or valuation	(19,560,000)	(2,900,360)	(3,611,025)	_	(49,943)	(427,576)	_	(26,548,904)
Accumulated depreciation	_	2,213,829	2,587,864	_	21,186	414,837	_	5,237,716
Accumulated impairment	2,738,400	293,788	524,032	_	_	11,678	_	3,567,898
Depreciation charge (note 30)	(1,582,563)	(261,804)	(1,225,253)	(43,599)	(1,844,404)	(514,259)	(157,299)	(5,629,181)
Closing net book amount	88,877,882	1,198,670	4,120,421	175,826	4,757,240	1,375,613	1,942,597	102,448,249
At January 31, 2021								
Cost or valuation	90,452,862	4,476,658	15,360,509	676,686	14,782,435	8,393,246	2,263,297	136,405,693
Accumulated depreciation	(1,574,980)	(3,277,988)	(11,240,088)	(500,860)	(10,025,195)	(7,017,633)	(320,700)	(33,957,444)
Net book amount	88,877,882	1,198,670	4,120,421	175,826	4,757,240	1,375,613	1,942,597	102,448,249

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 17 Property, plant and equipment ... continued

	Land and buildings \$	Furniture and fittings	Plant and machinery	Containers \$	Motor vehicles \$	Computers and equipment \$	Right-of-use assets	Total \$
Year ended January 31, 2022								
Opening net book amount	88,877,882	1,198,670	4,120,421	175,826	4,757,240	1,375,613	1,942,597	102,448,249
Additions	190,475	188,267	406,791	_	1,101,098	423,428	_	2,310,059
Disposals	(5,148,877)	(154,860)	(1,070)	(91,302)	(1,605,414)	(1,152,217)	_	(8,153,740)
Writeback on disposals	100,675	121,154	1,070	83,341	1,056,797	1,002,634	_	2,365,671
Depreciation charge (note 30)	(1,476,296)	(233,799)	(1,150,175)	(35,316)	(1,293,013)	(481,907)	(157,297)	(4,827,803)
Closing net book amount	82,543,859	1,119,432	3,377,037	132,549	4,016,708	1,167,551	1,785,300	94,142,436
At January 31, 2022								
Cost or valuation	85,494,460	4,510,065	15,766,230	585,384	14,278,119	7,664,457	2,263,297	130,562,012
Accumulated depreciation	(2,950,601)	(3,390,633)	(12,389,193)	(452,835)	(10,261,411)	(6,496,906)	(477,997)	(36,419,576)
Net book amount	82,543,859	1,119,432	3,377,037	132,549	4,016,708	1,167,551	1,785,300	94,142,436

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 17 Property, plant and equipment ... continued

The land and buildings were revalued in January 2020 and the difference between the carrying amounts of land and buildings and the fair values are recognised as a revaluation loss or surplus either in the consolidated statement of income or consolidated statement of other comprehensive income (see note 25).

The details of gains on disposals of property and equipment were as follows:

	2022 \$	2021 \$
Proceeds from disposals of property and equipment Carrying amount of property and equipment	6,083,942 (5,788,069)	4,080,552 (2,467,276)
Gains on disposals of property and equipment	295,873	1,613,276

Gains on disposals of property and equipment are recognised as part of other income in the consolidated statement of income (note 27).

If the land and buildings were stated on the historical cost basis, the amounts would be as follows:

	Land \$	Buildings \$	Total \$
At January 31, 2021			
Opening net book value	21,744,404	67,535,107	89,279,511
Additions	653,000	324,062	977,062
Disposal	(158,201)	(300,000)	(458,201)
Transfer to assets under disposal group	(3,022,000)	(13,799,600)	(16,821,600)
Depreciation		(1,358,323)	(1,358,323)
Closing net book value	19,217,203	52,401,246	71,618,449
At January 31, 2022			
Opening net book value	19,217,203	52,401,246	71,618,449
Additions	_	190,475	190,475
Disposal	(875,149)	(1,791,182)	(2,666,331)
Depreciation		(1,384,705)	(1,384,705)
Closing net book value	18,342,054	49,415,834	67,757,888

# **St. Kitts Nevis Anguilla Trading and Development Company Limited**Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### **Intangible assets 18**

	Computer software \$
At January 31, 2020	Ψ
Cost	2,214,537
Accumulated amortisation	(1,664,656)
Net book amount	549,881
Year ended January 31, 2021	
Opening net book amount	549,881
Additions	128,392
Amortisation (note 30)	(298,921)
Closing net book amount	379,352
At January 31, 2021	
Cost	2,342,929
Accumulated amortisation	(1,963,577)
Net book amount	379,352
Year ended January 31, 2022	
Opening net book amount	379,352
Additions	166,656
Amortisation (note 30)	(312,272)
Closing net book amount	233,736
At January 31, 2022	
Cost	2,509,585
Accumulated amortisation	(2,275,849)
Net book amount	233,736

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 19 Borrowings

	2022 \$	2021 \$
Bank overdrafts	16,895,319	15,888,844
Bank term loans	16,878,910	13,176,538
Other	5,953,190	7,224,760
Total borrowings	39,727,419	36,290,142
Current Non-current	35,110,856 4,616,563	30,336,953 5,953,189
	39,727,419	36,290,142

Bank overdrafts carry interest rates varying from 4.5% to 6% (2021: 4.5% to 6%).

Bank term loans carry interest rate of 5% (2021: 5%) and are repayable in regular instalments of principal and interest, maturing at various intervals from one to fourteen years through 2023 to 2026 (2021: through 2022 to 2026).

Other borrowing carries an interest rate of 5%, is repayable in monthly instalments of principal and interest of \$133,661 and matures at the end of 2026.

In 2021, the Group recognised gain on condonation of other borrowings amounting to \$878,508 (see note 27).

Collateral security for indebtedness

The Group's bankers and other lenders hold as collateral security, mortgage debentures creating fixed and floating charges and an equitable mortgage on the Group's assets.

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 20 Insurance liabilities

	2022 \$	2021 \$
Claims reported and outstanding	Ψ	Ψ
Insurance	5,614,457	7,384,940
Reinsurance	2,900,341	4,607,368
Unearned premiums	8,351,965	4,654,527
Life policyholders' benefits	1,381,337	1,422,224
Due to reinsurers	3,967,967	1,323,100
Claims incurred but not reported	395,000	427,000
Unallocated loss adjustment expenses	,	
Insurance	356,000	358,000
Reinsurance	64,000	
Total insurance liabilities (gross)	23,031,067	20,177,159
Reinsurance assets		
Claims reported and outstanding		
Insurance	841,200	2,513,181
Reinsurance	2,930,341	4,552,319
Unearned reinsurance premiums	3,867,547	1,108,953
Total reinsurance assets (gross)	7,639,088	8,174,453
Claims reported and outstanding		
Insurance	4,773,257	4,871,759
Reinsurance	(30,000)	55,049
Unearned premiums	4,484,418	3,545,574
Life policyholders' benefits	1,381,337	1,422,224
Due to reinsurers	3,967,967	1,323,100
Claims incurred but not reported	395,000	427,000
Unallocated loss adjustment expenses		
Insurance	356,000	358,000
Reinsurance	64,000	
Total insurance liabilities (net)	15,391,979	12,002,706

The unallocated loss adjustment expenses have been actuarially derived and represent the amounts accrued for unallocated claims handling costs for existing reported losses that were still being processed and accrued for claims incurred but not yet reported as at the financial year-end.

Reinsurance assets are in respect of net outstanding claims payments that are recoverable from reinsurers.

Amounts due to reinsurers represent reinsurance premiums due and payable to the Group's reinsurers at the reporting date.

Notes to Consolidated Financial Statements

**January 31, 2022** 

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(expressed in Eastern Caribbean dollars)

## 20 Insurance liabilities ... continued

The reconciliation of life policyholders' benefits as at January 31, is as follows:

	2022 \$	2021 \$
Life policyholders' benefits		
Balance at beginning of year Inforce reserve change (deaths, lapses and actives) Change of assumption impact	1,422,224 (40,927)	1,701,625 (253,752)
Interest Expense	2,411 (2,371)	1,336 (26,985)
Total life policyholders' benefits (net)	1,381,337	1,422,224
Customers' deposits	2022 \$	2021 \$
Fixed deposits Savings deposits	127,189,788 12,301,092	122,676,117 11,403,463
Interest payable	139,490,880 1,961,426	134,079,580 1,816,183
Total customers' deposits	141,452,306	135,895,763
Current Non-current	135,381,615 6,070,691	127,225,843 8,669,920
	141,452,306	135,895,763

The Group pays interest on all categories of customers' deposits. At the reporting date, total interest expense on deposit accounts for the year amounted to \$4,610,811 (2021: \$4,338,310). The average effective rate of interest paid on customers' deposits was 3.37% (2021: 3.39%).

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 22 Accounts payable and other liabilities

	2022 \$	2021 \$
Credit accounts	16,790,227	18,186,818
Accounts payable	10,097,374	9,854,083
Accrued expenses	6,823,117	5,969,487
Advance deposits	2,657,365	1,589,969
Lease liabilities	1,885,883	2,010,538
Dividend payable	1,723,966	1,592,178
Other liabilities	1,649,420	1,676,985
Contract liabilities	1,271,669	1,205,252
Total accounts payable and other liabilities	42,899,021	42,085,310
Current	40,921,104	40,199,423
Non-current	1,977,917	1,885,887
	42,899,021	42,085,310

#### Credit accounts

Credit accounts represent interest-bearing liabilities to individuals and companies payable on demand and bear interest ranging from 3% to 4% per annum (2021: 3% to 4% per annum).

#### Leases

Lease liabilities are presented in the consolidated statement of financial position as follows:

	<b>2022</b> \$	<b>2021</b> \$
Current Non-current	131,020 1,754,863	124,651 1,885,887
	1,885,883	2,010,538

The Group has a lease for the office buildings and land and leases are reflected on the consolidated statement of financial position as right-of-use assets and lease liabilities. The Group classifies its right-of-use asset in a separate class in the property, plant and equipment (see note 17).

The lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Lease may only be cancelled by incurring a substantive termination fee. The Group is prohibited from selling or pledging the underlying leased asset as security. Further, the Group must keep the office building in a good state of repair and return the property in its original condition at the end of the lease. Also, the Group must insure items of property and equipment and incur maintenance fees on such items in accordance with the lease contract.

Notes to Consolidated Financial Statements

# **January 31, 2022**

(expressed in Eastern Caribbean dollars)

# 22 Accounts payable and other liabilities ... continued

Leases ... continued

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognised on consolidated statement of financial position:

## January 31, 2022

Right-of- use asset	No. of right-of- use asset leased	Range of remaining term	Average remaining lease term	No. of leases with extension option	No. of leases with options to purchase	No. of leases with variable payments linked to an index	No, of leases with termination options
Office buildings	2	7 years	7 years	_	_	_	
Land	2	29 years	29 years	_		_	

# **January 31, 2021**

Right-of- use asset	No. of right-of- use asset leased	Range of remaining term	Average remaining lease term	No. of leases with extension option	No. of leases with options to purchase	No. of leases with variable payments linked to an index	No, of leases with termination options
Office buildings	2	8 years	8 years	_	_	_	
Land	2	30 years	30 years	_	_	_	

The lease liabilities are unsecured and future minimum lease payments at January 31, are as follows.

## **January 31, 2022**

	Within 1 year \$	1 – 5 years \$	More than 5 years	Total \$
Lease payments Finance charges	222,490 (91,470)	906,634 (298,721)	1,806,278 (659,328)	2,935,402 (1,049,519)
Net present values	131,020	607,913	1,146,950	1,885,883

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 22 Accounts payable and other liabilities ... continued

Leases ... continued

January 31, 2021

	Within 1 year \$	1 – 5 years \$	More than 5 years \$	Total \$
Lease payments	222,490	889,960	2,061,177	3,173,627
Finance charges	(97,839)	(324,316)	(740,934)	(1,163,089)
Net present values	124,651	565,644	1,320,243	2,010,538

The Group did not enter into any short-term lease arrangements during the year with no commitment as at January 31, 2022.

As at January 31, 2022, the Group has no commitment to a lease which has not yet commenced.

Total cash outflow for repayments of lease liabilities and interest portion of the lease liabilities for the year ended January 31, 2022 were \$124,651 and \$97,839, respectively (2021: \$118,588 and \$103,902).

The right-of-use asset and accumulated depreciation as at January 31, and the related depreciation expense for the year then ended are shown separately under property, plant and equipment account (see note 17).

#### **Contract liabilities**

The breakdown of contract liabilities as at January 31, is as follows:

	2022 \$	2021 \$
Customer loyalty programme	707,245	717,326
Refund liability	311,559	279,931
Maintenance services	252,865	207,995
	1,271,669	1,205,252

2022

The Group satisfies its performance obligation when services are rendered to the customers.

Changes in the contract liabilities are recognised by the Group when a right to receive payment is already established and upon performance of unsatisfied performance obligation.

2021

Notes to Consolidated Financial Statements

# **January 31, 2022**

(expressed in Eastern Caribbean dollars)

# 22 Accounts payable and other liabilities ... continued

**Contract liabilities** ...continued

A reconciliation of the movement of contract liabilities as at January 31, is as follows:

# **January 31, 2022**

	Customer loyalty programme \$	Refund liability \$	Maintenance services \$	Total \$
Balance at beginning of year Revenue recognised that was included in contract liabilities at	717,326	279,931	207,995	1,205,252
beginning of year Increase due to cash received excluding amount recognised as	(254,898)	(279,931)	(207,995)	(742,824)
revenue during the year	244,817	311,559	252,865	809,241
Balance at end of year	707,245	311,559	252,865	1,271,669
January 31, 2021				
	Customer loyalty programme \$	Refund liability \$	Maintenance services \$	Total \$

Balance at beginning of year Revenue recognised that was included in contract liabilities at
beginning of year Increase due to cash received
excluding amount recognised as revenue during the year
Balance at end of year

programme \$	liability \$	services \$	Total \$
675,311	404,449	240,766	1,320,526
(203,158)	(404,449)	(240,766)	(848,373)
 245,173	279,931	207,995	733,099
717,326	279,931	207,995	1,205,252

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

#### 23 Taxation

	2022 \$	<b>2021</b> \$
Income tax expense	*	·
Profit before income tax from continuing operations	7,098,499	11,685,748
Income tax expense at 33% Effect of permanent differences (Over)/under provision in prior year Effect of income not assessable for taxation	2,342,505 2,503,659 (342,297) (1,298,127)	3,856,297 37,140 2,119 (1,368,674)
	3,205,740 2022 \$	2,526,882 2021 \$
Current tax expense for the year Net deferred tax expense/(credit) for the year	2,957,204 248,536	2,804,858 (277,976)
Total income tax expense for the year	3,205,740	2,526,882

On March 24, 2020, the Inland Revenue Department introduced the novel coronavirus (COVID-19) Stimulus Package for the six-month period from April 2020 to September 2020 and further extended until the period June 2022. Corporate income tax rate was reduced from 33% to 25% for the twenty-seven month period with the requirement that at least 75% of the Group's personnel would be retained. Taxable income will be apportioned based on the number of months that the Group's financial year fell within the period.

## Deferred tax expense/(credit)

The deferred tax expense/(credit) recognised under deferred tax asset and deferred tax liability accounts is shown below.

	2022 \$	2021 \$
Increase in deferred tax asset Increase/(decrease) in deferred tax liability	(141,837) 390,373	(113,137) (164,839)
	248,536	(277,976)

Notes to Consolidated Financial Statements

# **January 31, 2022**

(expressed in Eastern Caribbean dollars)

## 23 Taxation ... continued

# **Deferred tax expense/(credit)** ...continued

The details of deferred tax expense/(credit) are as follows:

	2022 \$	2021 \$
Continuing operations		
Deferred tax on unutilised capital allowances Deferred tax on depreciation of property, plant and	351,088	126,759
equipment	(102,552)	(404,735)
Total deferred tax expense/(credit) on continuing operations Deferred tax on unutilised capital allowances attributable to a	248,536	(277,976)
liquidated subsidiary	2,713	
	251,249	(277,976)

# Deferred tax (asset)/liability, net

The deferred tax (asset)/liability, net is analysed as follows:

	2022 \$	2021 \$
Depreciation of property, plant and equipment	3,378,517	3,481,069
Unutilised capital allowances	2,388,881	2,035,080
Unutilised tax losses	(33,826)	(33,826)
	5,733,572	5,482,323

## Deferred tax (asset)/liability, gross

The gross deferred tax (asset)/liability shown in the consolidated statement of financial position is as follows

	2022 \$	<b>2021</b> \$
Deferred tax asset Deferred tax liability	(442,597) 6,176,169	(303,473) 5,785,796
	5,733,572	5,482,323

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 23 Taxation ... continued

## Deferred tax asset, gross

The movement in the deferred tax asset is as follows:

	2022 \$	<b>2021</b> \$
Balance at beginning of year	(303,473)	(190,336)
Deferred tax credit for the year	(141,837)	(120,411)
Deferred tax on unutilised capital allowances attributable to a		
liquidated subsidiary	2,713	_
Reclassified to deferred tax liability	_	10,638
Other adjustments		(3,364)
Balance at end of year	(442,597)	(303,473)

The deferred tax asset arises from decelerated depreciation, unutilised capital allowances and unutilised losses.

# Deferred tax liability, gross

The movement in the deferred tax liability is as follows:

	2022 \$	<b>2021</b> \$
Balance at beginning of year	5,785,796	5,950,635
Deferred tax expense/(credit) for the year	390,373	(151,356)
Other adjustments	<del>-</del>	(2,845)
Reclassified to deferred tax asset		(10,638)
Balance at end of year	6,176,169	5,785,796

The deferred tax liability arises from accelerated depreciation.

Notes to Consolidated Financial Statements

# **January 31, 2022**

(expressed in Eastern Caribbean dollars)

## 23 Taxation ... continued

# Income tax payable

The movement in the income tax payable is as follows:

	2022 \$	2021 \$
	·	Ψ
Balance beginning of year	1,139,265	201,853
Current tax expense of a liquidated subsidiary	41,232	_
Current tax expense for the year	3,127,316	2,804,858
Transferred to income tax recoverable	4,382	58,891
Utilisation of income tax recoverable	_	(276,871)
Other adjustments	(219,459)	108,606
Income tax paid during the year of a liquidated subsidiary	(96,782)	_
Income tax paid during the year	(2,281,977)	(1,758,072)
Balance at end of year	1,713,977	1,139,265

#### **Income tax recoverable**

The movement in the income tax recoverable is as follows:

	2022 \$	<b>2021</b> \$
Balance at beginning of year	86,502	333,730
Transferred from income tax payable	4,382	58,891
Income tax paid during the year	18,756	_
Current tax expense	(49,346)	_
Utilisation during the year	_	(276,871)
Other adjustments		(29,248)
Balance at end of year	60,294	86,502

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 24 Shareholders' equity

Share capital	2022 \$	2021 \$
Authorised: 500,000,000 ordinary shares at \$1 per share	500,000,000	500,000,000
Issued and fully paid: 52,000,000 ordinary shares at \$1 per share	52,000,000	52,000,000

#### Dividends

On October 11, 2021, the Company's Board of Directors approved the declaration of cash dividends amounting to \$3,380,000.

#### 25 Other reserves

	2022 \$	202 <u>1</u> \$
Revaluation reserve – property	32,842,950	34,131,463
Claims equalisation reserve	20,763,237	20,763,237
Statutory reserve fund	7,815,572	7,161,481
Revaluation reserve – financial assets at FVOCI	2,416,277	2,482,532
Non-distributable reserve	773,127	631,665
	64,611,163	65,170,378

#### *Revaluation reserve – property*

The revaluation reserve – property relates to the net appreciation of land and freehold buildings based on revaluations performed by an independent property appraiser. The movement of revaluation reserve - property is as follows:

	2022 \$	2021 \$
Balance at beginning of year Revaluation surplus (note 16) Transfer to retained earnings	34,131,463 634,266 (1,922,779)	34,603,929 - (472,466)
Balance at end of year	32,842,950	34,131,463

#### Claims equalization reserve

Claims equalisation reserve represents cumulative amounts appropriated from retained earnings based on the discretion of the Group's Board of Directors as part of the Group's risk management strategies to mitigate against catastrophic events. These reserves are in addition to the catastrophe reinsurance cover. As at January 31, 2022, total claims equalisation reserve amounted \$20,763,237 (2021: \$20,763,237).

Notes to Consolidated Financial Statements

January 31, 2022

(expressed in Eastern Caribbean dollars)

#### 25 Other reserves ... continued

#### Statutory reserve fund

In accordance with Section 45 (1) of Saint Christopher and Nevis Banking Act, 2015, TDC Financial Services Company Limited is required to maintain a reserve fund into which it shall transfer not less than 20% of its net income of each year whenever the reserve fund is less than the finance subsidiary's paid-up capital.

	2022 \$	<b>2021</b> \$
Balance at beginning of year Appropriations during the year	7,161,481 654,091	6,617,255 544,226
Balance at end of year	7,815,572	7,161,481

## Revaluation reserve – financial assets at FVOCI

The revaluation reserve arises as a result of the net appreciation in the market value of financial assets at FVOCI.

	2022 \$	2021 \$
Balance at beginning of year Fair value (losses)/gains during the year (see notes 9 and 16)	2,482,532 (66,255)	2,441,912 40,620
Balance at end of year	2,416,277	2,482,532

#### Non-distributable reserve

Non-distributable reserve is reserve established for interest accrued on non-performing loans. This reserve is created to set aside interest accrued on non-performing loans where certain conditions are met in accordance with IFRS. The prudential guidelines of the ECCB do not allow for the accrual of such interest. As a result, the interest is set aside in a reserve, and it is not available for distribution to shareholders until received (see note 10).

The movement of non-distributable reserve account is as follows:

	2022 \$	2021 \$
Balance at beginning of year Transfer from/(to) retained earnings	631,665 141,462	698,498 (66,833)
Balance at end of year	773,127	631,665

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 26 Revenue

All revenue of the Group in 2022 and 2021 are recognised within St. Kitts and Nevis.

The Group's revenue disaggregated by pattern of revenue recognition is as follows:

	Sale of goods \$	Rendering of services \$	Total \$
For the year ended January 31, 2022 Transferred at point in time Transferred over time	105,995,128	18,470 2,791,377	106,013,598 2,791,377
	105,995,128	2,809,847	108,804,975
	Sale of goods	Rendering of services \$	Total \$
For the year ended January 31, 2021 Transferred at point in time Transferred over time	112,362,203	54,121 3,293,380	112,416,324 3,293,380
	112,362,203	3,347,501	115,709,704

# 27 Other income

	2022 \$	2021 \$
Commission income	2,726,661	2,677,558
Rent	2,252,716	2,416,605
Shipping income	739,266	370,254
Truck operating income	414,588	367,369
Vehicle servicing	380,108	836,025
Equipment rental and repairs	374,437	372,256
Facility income	370,500	360,600
Dividend income	342,974	198,549
Miscellaneous income	301,244	364,301
Gains on disposals of property and equipment (note 17)	295,873	1,613,276
Handling charges	289,631	242,970
Photocopier income	279,215	425,576
Management and administration fees	270,965	110,525
Damage insurance income	121,556	226,250
Gain on condonation of borrowings (note 19)		878,508
	9,159,734	11,460,622

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 28 Employee costs

	2022 \$	2021 \$
Salaries and wages	16,597,246	16,712,773
Statutory contributions	1,555,526	1,616,248
Bonus and gratuity	1,243,767	522,012
Pension savings plan	829,951	881,386
Other staff costs	652,001	224,413
Health insurance	254,854	250,837
Directors' fees	212,400	262,444
Staff scholarship and training	188,412	214,298
	21,534,157	20,684,411

# 29 General and administrative expenses

	<b>2022</b> \$	2021 \$
Professional fees	3,040,039	1,753,436
Repairs and maintenance	1,944,618	1,884,823
Advertising and sales promotion	1,385,959	1,354,521
Utilities	1,300,071	1,281,857
Computer installation and consultancy	1,274,056	1,054,060
Impairment losses of receivables, net (note 5)	876,850	528,171
Motor vehicle	773,130	838,911
Communications	680,805	715,886
Taxes and licenses	678,872	766,280
Management fees	506,401	543,093
General	385,729	974,515
Cleaning	327,646	184,509
Directors, secretary and consultancy fees	324,417	346,450
Supplies	318,539	544,218
Sewage, waste and landscaping	218,801	180,411
Entertainment	173,582	164,473
Subscriptions	156,248	178,096
Security	282,233	273,025
Travel	141,368	104,583
Freight, handling and truckage	139,039	207,496
Equipment handling	115,469	72,546
Printing and stationery	100,833	58,295
Annual general meeting	34,782	104,603
Warranty	32,802	381,657
Impairment losses of loans to customers, net (note 5)	21,263	518,701
Impairment (recoveries)/losses of investment securities (notes 5	(0.4.00.4)	
and 9)	(94,901)	371,796
	15,138,651	15,386,412

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

# 30 Depreciation and amortisation

	2022 \$	2021 \$
Depreciation (note 17) Amortisation (note 18)	4,827,803 312,272	5,629,181 298,921
	5,140,075	5,928,102

The total depreciation and amortisation charges is classified in the consolidated statement of income as follows:

	2022 \$	2021 \$
Cost of sales Operating expenses Loss on liquidation of a subsidiary	314,239 4,706,308 119,528	979,521 4,948,581
	5,140,075	5,928,102

# 31 Finance charges, net

	2022 \$	2021 \$
Interest expense Borrowings Credit accounts Right of use assets	2,242,496 311,840 97,839	2,526,337 381,746 103,902
Bank charges	2,652,175 531,927 3,184,102	3,011,985 585,998 3,597,983

Notes to Consolidated Financial Statements

**January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 32 Net interest income

	2022 \$	2021 \$
Interest income		
Loans to customers	8,851,559	9,043,812
Investments	2,559,975	1,935,773
Receivables	1,271,476	1,997,981
	12,683,010	12,977,566
Interest expense		
Savings account interest expense	(353,000)	(343,983)
Time deposits interest expense	(4,257,811)	(3,994,327)
	(4,610,811)	(4,338,310)
	8,072,199	8,639,256

# 33 Earnings per share

Basic and diluted earnings per share were computed as follows:

	<b>2022</b> \$	2021 \$
Profit attributable to shareholders of parent company Divided by weighted average number of outstanding ordinary shares	4,426,793 52,000,000	8,007,277 52,000,000
Basic and diluted earnings per share	0.085	0.154

The Group had no dilutive potential ordinary shares as of January 31, 2022 and 2021.

# 34 Commitments and contingencies

Guarantees

The Group's parent company provides guarantees to various financial institutions in connection with credit facilities extended to subsidiaries in the range of \$150,000 to \$1,500,000.

Legal claims

There are pending claims and legal actions filed by the Group or against the Group arising from the normal course of business. No provision has been made in the consolidated financial statements as at January 31, 2022, in respect of these claims as the amounts and outcomes are not presently determinable.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 34 Commitments and contingencies ... continued

Legal claims ...continued

As of the date of approval of the consolidated financial statements, the Group does not believe that any of the litigation matters will have a material effect on its consolidated statement of income or consolidated statement of financial position.

## 35 Impact of COVID-19 pandemic

In December 2019, a novel strain of coronavirus (COVID-19) began to spread around the world, resulting in business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organisation (WHO) on January 30, 2020. WHO subsequently declared COVID-19 a pandemic on March 11, 2020.

The effect of the virus regarding the operations of the Group is unknown at this time. However, in March 2020, the Group's finance company subsidiary issued a moratorium for the repayment of loan balances for a period of three months in light of changes in the economic outlook brought about by the pandemic. A total of 24 customer loans with balances amounting to \$1,665,616 as at January 31, 2022 were included in the moratorium programme. As of March 31, 2022, the Group had a total of 13 loans that were included in the moratorium, which amounted to \$545,319. The moratoriums were for a period of 3 months and then extended by two subsequent 3-month periods with further extensions possible in light of changes in the economic outlook brought about by the pandemic.

The Group considered the impact of the COVID-19 pandemic in the forward-looking information used to derive the expected credit losses on its financial assets.

The Group also experienced a significant decline in revenue primarily due to temporary closure of hotels and other businesses associated with tourism/hospitality industry. As a result of the above circumstances and the decline in business activity of OTI Group in recent years, the Board of Directors of the OTI Group ceased its operations in March 2020.

The duration and impact of the COVID-19 pandemic remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the consolidated financial position and results of the Group for future periods.

Notes to Consolidated Financial Statements **January 31, 2022** 

(expressed in Eastern Caribbean dollars)

## 36 Reclassifications

The classification of certain items in the consolidated financial statements has been changed for the prior period to achieve a clearer or more appropriate presentation. The comparative figures have been similarly reformatted and reclassified in order to achieve comparability with the current period. The items that have been reclassified are outlined below.

	As previously classified 2021	Reclassifications 2021	As reclassified 2021
Effect on consolidated statement of income			
Net interest income	8,074,034	565,222	8,639,256
Other income	12,025,844	(565,222)	11,460,622